



Orlando
Orange County Convention Center
 EXHIBITOR SERVICES

The Orange County Convention Center (OCCC) is the exclusive provider of electricity, aerial rigging labor and lighting, water, plumbing, compressed air, natural and LP gas and cable TV services to exhibitors. Please [click here](#) to read through all of the **OCCC's Conditions & Guidelines** as you must agree to these terms before placing your order. To place an order, you may access the **Exhibitor Services Online Ordering portal**.

Show Name	
Incentive Deadline Date	
Base Rates Start On/After	
On-Site Rates Start On/After	
OCCC Exhibitor Services Coordinator	
Direct Phone	
Contact Email	

For assistance, email Exhibitor.Services@occc.net or call the OCCC Exhibitor Services Team at **800-345-9898** or **407-685-9824**.

CLICK HERE FOR EXHIBITOR RESOURCES

CLICK HERE FOR ONLINE ORDERING

GOLD KEY MEMBER



OCCC SERVICE PARTNERS



EXHIBITOR
SERVICES
PRICE LIST

EFFECTIVE OCTOBER 1, 2024

Welcome
TO
THE CENTER OF HOSPITALITY ●●●●



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ADDITIONAL FORMS



ORDERING INFORMATION

Please visit our website, www.occc.net/exhibitor, for the complete conditions and guidelines while exhibiting at the Orange County Convention Center (OCCC).

All initial utilities and aerial rigging orders must be submitted online. All manually processed orders will be charged a \$40 Processing Fee. Order updates or revisions must be submitted via email to exhibitor.services@occc.net.

Equipment and service rates are subject to applicable Florida State sales tax, Communication Services tax and Public Service tax. If you are tax-exempt, please email us at exhibitor.services@occc.net for further information. All rates, equipment and services are subject to change without notice.

Our offices are available to assist with any questions you may have, Monday through Friday 8 a.m. – 5 p.m., via phone or email.

Phone: **407-685-9824** or **800-345-9898**

Email: exhibitor.services@occc.net

ELECTRICAL

Utility service purchases include initial labor, placement and 24-hour power. The cost of each outlet ordered is a one-time charge for the entire event. There is an additional labor charge if utility services need to be moved after the initial installation.

RIGGING

OCCC aerial rigging services do not assemble exhibitor signs or structures. Before structures are hung by the OCCC team, they must be fully assembled. This can be done by the exhibitor or an appointed contractor.

To reserve aerial rigging services, you must order the Initial Rigging Labor Deposit. This deposit includes a three-person aerial rigging team, for 1 hour up and 1 hour down. There will be additional rigging charges for any miscellaneous equipment and/or additional labor used in the installation of your sign/banner or structure. If you need to rent rigging equipment (based on availability), please reach out to the OCCC Aerial Rigging Team directly via email at OCCC-Rigging@ocfl.net.



RATES

All rates include applicable state, PST, and CST taxes.

120V ELECTRIC

	Unit	Incentive Rate	Base Rate	On-site Rate
120V 5A Single Outlet - Floor	EA	\$ 164.74	\$ 265.07	\$ 377.78
120V 5A Single Outlet - Ceiling Drop	EA	\$ 348.23	\$ 448.56	\$ 561.27
120V 10A Single Outlet - Floor	EA	\$ 197.69	\$ 317.36	\$ 453.92
120V 10A Single Outlet - Ceiling Drop	EA	\$ 381.17	\$ 500.84	\$ 637.40
120V 15A Single Outlet - Floor	EA	\$ 222.41	\$ 357.67	\$ 509.85
120V 15A Single Outlet - Ceiling Drop	EA	\$ 405.90	\$ 541.15	\$ 693.34
120V 20A Single Outlet - Floor	EA	\$ 248.43	\$ 390.20	\$ 565.98
120V 20A Single Outlet - Ceiling Drop	EA	\$ 431.92	\$ 573.69	\$ 749.47

120V ELECTRICAL ACCESSORIES

	Unit	Incentive Rate	Base Rate	On-site Rate
Six Outlet Power Strip	EA	\$ 29.12	\$ 33.27	\$ 43.79
Extension Cord Rental - 25ft	EA	\$ 29.12	\$ 33.27	\$ 43.79
Extension Cord Rental - 50ft	EA	\$ 58.20	\$ 66.52	\$ 87.31
Extension Cord Rental - 100ft	EA	\$ 116.40	\$ 133.03	\$ 174.61
GFCI Outlet	EA	\$ 31.44	\$ 35.91	\$ 47.14

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC			Unit	Incentive Rate	Base Rate	On-site Rate
208V	20A	Single Phase - Ceiling Drop	EA	\$ 486.97	\$ 671.54	\$ 880.85
208V	20A	Single Phase - Floor	EA	\$ 303.48	\$ 488.05	\$ 697.37
208V	20A	Three Phase - Ceiling Drop	EA	\$ 649.24	\$ 931.65	\$ 1,253.70
208V	20A	Three Phase - Floor	EA	\$ 465.75	\$ 748.16	\$ 1,070.21
208V	30A	Single Phase - Ceiling Drop	EA	\$ 584.82	\$ 825.12	\$ 1,100.11
208V	30A	Single Phase - Floor	EA	\$ 401.33	\$ 641.63	\$ 916.62
208V	30A	Three Phase - Ceiling Drop	EA	\$ 851.14	\$ 1,254.92	\$ 1,714.48
208V	30A	Three Phase - Floor	EA	\$ 667.65	\$ 1,071.44	\$ 1,530.99
208V	40A	Single Phase - Ceiling Drop	EA	\$ 677.71	\$ 970.06	\$ 1,306.95
208V	40A	Single Phase - Floor	EA	\$ 494.23	\$ 786.57	\$ 1,123.47
208V	40A	Three Phase - Ceiling Drop	EA	\$ 1,033.20	\$ 1,544.79	\$ 2,128.19
208V	40A	Three Phase - Floor	EA	\$ 849.71	\$ 1,361.30	\$ 1,944.70
208V	50A	Single Phase - Ceiling Drop	EA	\$ 797.87	\$ 1,167.00	\$ 1,589.38
208V	50A	Single Phase - Floor	EA	\$ 614.38	\$ 983.51	\$ 1,405.90
208V	50A	Three Phase - Ceiling Drop	EA	\$ 1,193.00	\$ 1,802.42	\$ 2,611.26
208V	50A	Three Phase - Floor	EA	\$ 1,009.52	\$ 1,618.93	\$ 2,427.78
208V	60A	Single Phase - Ceiling Drop	EA	\$ 922.98	\$ 1,349.09	\$ 1,849.51
208V	60A	Single Phase - Floor	EA	\$ 739.49	\$ 1,165.60	\$ 1,666.02
208V	60A	Three Phase - Ceiling Drop	EA	\$ 1,455.61	\$ 2,223.56	\$ 3,098.06
208V	60A	Three Phase - Floor	EA	\$ 1,272.12	\$ 2,040.08	\$ 2,914.57
208V	80A	Single Phase - Ceiling Drop	EA	\$ 1,100.11	\$ 1,649.84	\$ 2,278.60
208V	80A	Single Phase - Floor	EA	\$ 916.62	\$ 1,466.35	\$ 2,095.11
208V	80A	Three Phase - Ceiling Drop	EA	\$ 1,802.01	\$ 2,772.88	\$ 3,880.60
208V	80A	Three Phase - Floor	EA	\$ 1,618.52	\$ 2,589.40	\$ 3,697.11



RATES

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC <i>continued</i>	Unit	Incentive Rate	Base Rate	On-site Rate
208V 100A Single Phase - Ceiling Drop	EA	\$ 1,356.09	\$ 2,058.01	\$ 2,862.55
208V 100A Single Phase - Floor	EA	\$ 1,172.61	\$ 1,874.52	\$ 2,679.07
208V 100A Three Phase - Ceiling Drop	EA	\$ 2,206.65	\$ 3,421.70	\$ 4,809.13
208V 100A Three Phase - Floor	EA	\$ 2,023.16	\$ 3,238.21	\$ 4,625.64
208V 150A Single Phase - Ceiling Drop	EA	\$ 1,673.42	\$ 2,566.44	\$ 3,757.89
208V 150A Three Phase - Ceiling Drop	EA	\$ 2,756.38	\$ 4,298.21	\$ 6,355.56
208V 200A Single Phase - Ceiling Drop	EA	\$ 2,171.24	\$ 3,365.07	\$ 4,955.86
208V 200A Three Phase - Ceiling Drop	EA	\$ 3,612.79	\$ 5,671.32	\$ 8,415.24
208V 400A Single Phase - Ceiling Drop	EA	\$ 4,157.81	\$ 6,543.12	\$ 9,722.93
208V 400A Three Phase - Ceiling Drop	EA	\$ 8,130.96	\$ 12,901.56	\$ 19,261.39

RATES

All outlets 208V and higher require a connection plug rental.

480V ELECTRIC	Unit	Incentive Rate	Base Rate	On-site Rate
480V 20A Single Phase - Ceiling Drop	EA	\$ 791.69	\$ 1,159.57	\$ 1,578.22
480V 20A Three Phase - Ceiling Drop	EA	\$ 1,119.94	\$ 1,682.28	\$ 2,325.15
480V 30A Single Phase - Ceiling Drop	EA	\$ 983.68	\$ 1,465.50	\$ 2,014.24
480V 30A Three Phase - Ceiling Drop	EA	\$ 1,556.93	\$ 2,322.66	\$ 3,240.50
480V 40A Single Phase - Ceiling Drop	EA	\$ 1,167.00	\$ 1,756.60	\$ 2,430.42
480V 40A Three Phase - Ceiling Drop	EA	\$ 1,882.93	\$ 2,901.10	\$ 4,065.45
480V 50A Single Phase - Ceiling Drop	EA	\$ 1,411.00	\$ 2,149.25	\$ 2,992.78
480V 50A Three Phase - Ceiling Drop	EA	\$ 2,306.56	\$ 3,579.90	\$ 5,036.68
480V 60A Single Phase - Ceiling Drop	EA	\$ 1,659.98	\$ 2,548.10	\$ 3,561.32
480V 60A Three Phase - Ceiling Drop	EA	\$ 2,726.46	\$ 4,258.67	\$ 6,006.44
480V 80A Single Phase - Ceiling Drop	EA	\$ 2,109.62	\$ 3,265.28	\$ 4,585.68
480V 80A Three Phase - Ceiling Drop	EA	\$ 3,579.90	\$ 5,624.93	\$ 7,957.32
480V 100A Single Phase - Ceiling Drop	EA	\$ 2,644.71	\$ 4,122.42	\$ 5,810.73
480V 100A Three Phase - Ceiling Drop	EA	\$ 4,432.10	\$ 6,981.26	\$ 9,894.58
480V 150A Single Phase - Ceiling Drop	EA	\$ 3,311.11	\$ 5,186.42	\$ 7,687.88
480V 150A Three Phase - Ceiling Drop	EA	\$ 5,584.04	\$ 8,825.60	\$ 13,146.66
480V 200A Single Phase - Ceiling Drop	EA	\$ 4,356.53	\$ 6,861.08	\$ 10,199.90
480V 200A Three Phase - Ceiling Drop	EA	\$ 7,385.05	\$ 11,707.97	\$ 17,470.21
480V 400A Single Phase - Ceiling Drop	EA	\$ 8,130.95	\$ 12,901.56	\$ 19,260.61
480V 400A Three Phase - Ceiling Drop	EA	\$ 16,078.43	\$ 25,616.10	\$ 38,332.41

RATES

All outlets 208V and higher require a connection plug rental.

INTERNATIONAL POWER - 380V ELECTRIC	Unit	Incentive Rate	Base Rate	On-site Rate
380V 20A Single Phase - Ceiling Drop	EA	\$ 763.20	\$ 1,112.49	\$ 1,511.34
380V 20A Three Phase - Ceiling Drop	EA	\$ 1,076.55	\$ 1,610.42	\$ 2,223.56
380V 30A Single Phase - Ceiling Drop	EA	\$ 946.53	\$ 1,406.05	\$ 1,928.77
380V 30A Three Phase - Ceiling Drop	EA	\$ 1,455.61	\$ 2,223.56	\$ 3,098.06
380V 40A Single Phase - Ceiling Drop	EA	\$ 1,167.00	\$ 1,756.60	\$ 2,430.42
380V 40A Three Phase - Ceiling Drop	EA	\$ 1,882.93	\$ 2,901.10	\$ 4,065.45
380V 50A Single Phase - Ceiling Drop	EA	\$ 1,411.00	\$ 2,149.25	\$ 2,992.78
380V 50A Three Phase - Ceiling Drop	EA	\$ 2,306.56	\$ 3,579.90	\$ 5,036.56
380V 60A Single Phase - Ceiling Drop	EA	\$ 1,659.98	\$ 2,548.10	\$ 3,561.32
380V 60A Three Phase - Ceiling Drop	EA	\$ 2,726.46	\$ 4,258.67	\$ 6,006.44
380V 80A Single Phase - Ceiling Drop	EA	\$ 2,109.62	\$ 3,655.47	\$ 4,585.68
380V 80A Three Phase - Ceiling Drop	EA	\$ 3,579.90	\$ 5,624.93	\$ 7,957.32
380V 100A Single Phase - Ceiling Drop	EA	\$ 2,644.71	\$ 4,122.42	\$ 5,810.73
380V 100A Three Phase - Ceiling Drop	EA	\$ 4,432.10	\$ 6,981.26	\$ 9,894.58
380V 150A Single Phase - Ceiling Drop	EA	\$ 3,311.11	\$ 5,186.42	\$ 7,687.88
380V 150A Three Phase - Ceiling Drop	EA	\$ 5,584.04	\$ 8,825.60	\$ 13,146.66
380V 200A Single Phase - Ceiling Drop	EA	\$ 4,356.53	\$ 6,861.08	\$ 10,199.90
380V 200A Three Phase - Ceiling Drop	EA	\$ 7,385.05	\$ 11,707.97	\$ 17,470.21
380V 400A Single Phase - Ceiling Drop	EA	\$ 8,528.32	\$ 13,537.46	\$ 20,214.47
380V 400A Three Phase - Ceiling Drop	EA	\$ 16,873.18	\$ 26,887.73	\$ 40,239.84

RATES

208V/480V/380V ELECTRICAL ACCESSORIES

	Unit	Incentive Rate	Base Rate	On-site Rate
European Multi Strip	EA	\$ 58.59	\$ 70.29	\$ 87.87
Connection Plug Rental - 20A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 30A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 60A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 100A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 200A*	EA	\$ 197.75	\$ 237.30	\$ 283.12
Connection Plug Rental - 400A*	EA	\$ 219.10	\$ 262.92	\$ 313.46

*Required for all 208V/480V/380V outlets

PLUMBING

	Unit	Incentive Rate	Base Rate	On-site Rate
Water Connection*	EA	\$ 261.89	\$ 422.32	\$ 633.49
Drain Connection*	EA	\$ 214.70	\$ 342.12	\$ 513.16
Water Fill & Drain - 1-500 Gallons*	EA	\$ 319.70	\$ 515.52	\$ 773.27
Water Fill & Drain - Additional 100 Gallons*	EA	\$ 46.00	\$ 80.22	\$ 120.32
Single Utility Sink*	EA	\$ 292.57	\$ 442.39	\$ 663.58
Single Utility Sink with Hot Water Heater*	EA	\$ 414.06	\$ 619.33	\$ 929.00
Triple Kitchen Sink with Hot Water Heater & Disposal*	EA	\$ 907.17	\$ 1,323.60	\$ 1,985.39
Water Heater - 30 Gallon*	EA	\$ 398.75	\$ 598.09	\$ 897.13
Water Heater - 80 Gallon, Quick Recovery Type*	EA	\$ 1,061.63	\$ 1,273.95	\$ 1,591.80
Water Heater - 120 Gallon, Quick Recovery Type*	EA	\$ 1,588.04	\$ 1,905.65	\$ 2,382.06
Air Service Connection*†	EA	\$ 350.54	\$ 478.13	\$ 717.19

*Labor, Placement & (1) Connection Included, Only Available from Floor

† 1/2 FPT Service Outlet, 90 PSI Max. (If greater PSI is needed, please contact us)



RATES

GASES

	Unit	Incentive Rate	Base Rate	On-site Rate
LP (Liquid Propane) Gas- 5lb Tank	EA	\$ 85.46	\$ 104.07	\$ 156.09
Natural Gas Connection, 1 - 50,000 BTUs Hook-Up *†	EA	\$ 536.20	\$ 606.74	\$ 712.56
Natural Gas - Additional 50,000 BTU's Hook-Up *†	EA	\$ 169.30	\$ 206.11	\$ 309.17

*Labor, Placement & (1) Connection Included

† Only Available in West Hall B and the N/S Building. Order must be placed (21) days prior to the First Move-In Day.

MISCELLANEOUS

	Unit	Incentive Rate	Base Rate	On-site Rate
Fire Extinguisher Rental	EA	\$ 41.58	\$ 49.89	\$ 62.37
Balloon Retrieval Labor	EA	\$ 105.00	\$ 105.00	\$ 157.50
HD Cable TV Service*	EA	\$ 319.51	\$ 319.51	\$ 527.62
HD Cable TV Tuner - Required for HD Service	EA	\$ 106.51	\$ 106.51	\$ 106.51

*Labor, Installation & Removal Included

RATES

AERIAL RIGGING SERVICES	Unit	Incentive Rate	Base Rate	On-site Rate
Rigging Labor Initial Deposit - Rigging Team of 3, 1 Hour In & Out	EA	\$ 702.90	\$ 1,023.84	\$ 1,535.70
Aerial Par Can Light *	EA	\$ 319.08	\$ 538.45	\$ 807.66
Overhead Lights Out, Per Pod ‡	EA	\$ 55.00	\$ 75.00	\$ 112.50

*Installation, Removal, Electricity & (1) Focus Included

‡Requires Show Management Approval

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT	Unit	Incentive Rate	Base Rate	On-site Rate
Additional Rigging Labor- Per Rigger, Per Hour	HR	\$ 117.15	\$ 170.64	\$ 255.95
Holiday or Overtime (After 8 Hours) Labor- Per Rigger, Per Hour	HR	\$ 175.74	\$ 255.95	\$ 383.93
CM Lodestar Chain Hoist, Electric, 1/4 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
CM Lodestar Chain Hoist, Electric, 1/2 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
CM Lodestar Chain Hoist, Electric, 1 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
CM Lodestar Chain Hoist, Electric, 2 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
Rotating Motor, 100lb Capacity*	EA	\$ 251.66	\$ 323.58	\$ 485.35
Rotating Motor, 200lb Capacity*	EA	\$ 251.66	\$ 323.58	\$ 485.35
Rotating Motor, 500lb Capacity*	EA	\$ 478.12	\$ 645.45	\$ 968.18
Airwall Hanger	EA/Per Week	\$ 25.13	\$ 37.71	\$ 56.55
All Thread	EA/Per Week	\$ 3.60	\$ 5.40	\$ 8.08
Batten or Water Pipe - Per Foot	EA/Per Week	\$ 3.60	\$ 5.40	\$ 8.08

*Electricity Included

For rigging equipment availability and rentals, please email OCCC-Rigging@OCFL.net.

RATES

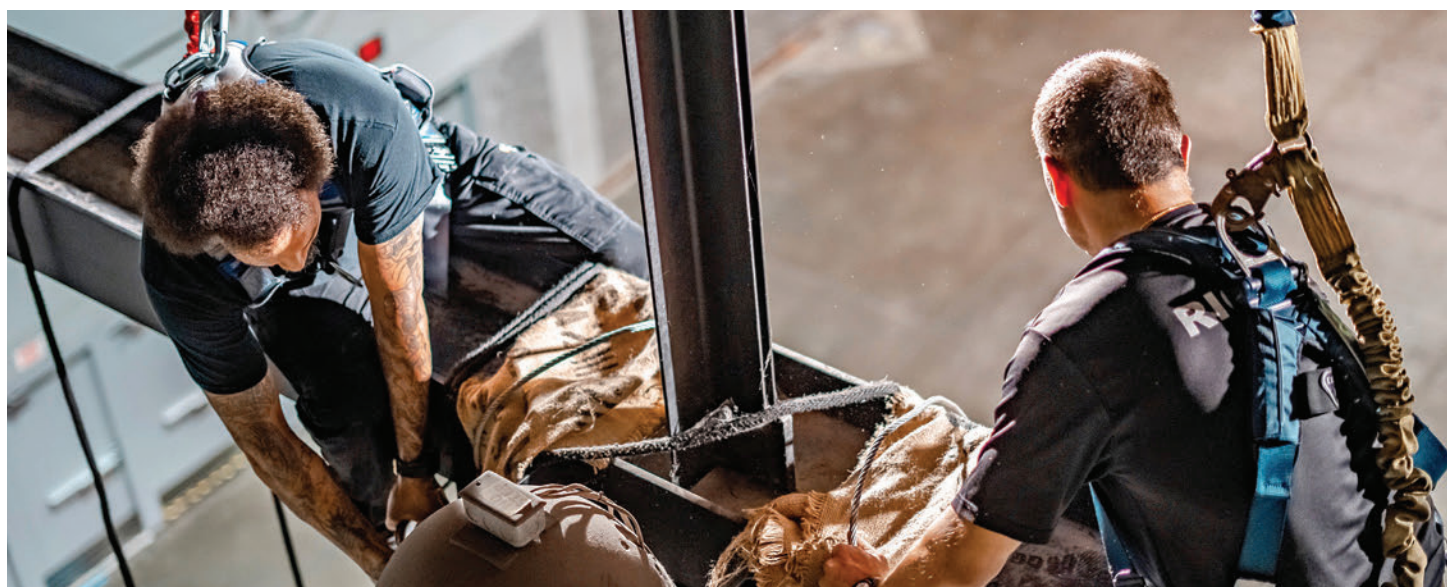
AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

	Unit	Incentive Rate	Base Rate	On-site Rate
Clamp - Beam	EA/Per Week	\$ 53.86	\$ 80.78	\$ 121.16
Clamp - Misc.	EA/Per Week	\$ 7.19	\$ 10.78	\$ 16.17
Deck Chain	EA/Per Week	\$ 11.98	\$ 17.96	\$ 26.93
Miscellaneous Hardware	EA/Per Week	\$ 7.19	\$ 10.78	\$ 16.17
Nylon Sling or GAC Flex	EA/Per Week	\$ 17.96	\$ 23.94	\$ 35.91
Raw Wire - Per Foot	EA/Per Week	\$ 1.09	\$ 1.62	\$ 2.44
Rope	EA/Per Week	\$ 14.37	\$ 21.54	\$ 32.31
Sheave	EA/Per Week	\$ 25.13	\$ 37.71	\$ 56.55
Steel Point	EA/Per Week	\$ 11.98	\$ 17.96	\$ 26.93
Strand Vice	EA/Per Week	\$ 25.13	\$ 37.71	\$ 56.55
Truss Protector	EA/Per Week	\$ 1.20	\$ 1.27	\$ 1.81
Thomas Aluminum Truss, 12" x 12" x 2' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 2.5' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 3' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 4' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 5' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 8' - Black or Silver	EA	\$ 87.28	\$ 130.92	\$ 196.39
Thomas Aluminum Truss, 12" x 12" x 10' - Black or Silver	EA	\$ 94.00	\$ 140.98	\$ 211.49
Thomas Aluminum Truss, 12" Corner Block - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" Grapple - Black or Silver	EA	\$ 48.27	\$ 72.39	\$ 108.58
Thomas Aluminum Truss, 12" Hinge Plate - Black or Silver	EA	\$ 87.28	\$ 130.92	\$ 196.39

RATES

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

	Unit	Incentive Rate	Base Rate	On-site Rate
Thomas Aluminum Truss, 20.5" x 20.5" x 2' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 3' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 4' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 5' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 6' - Black or Silver	EA	\$ 80.57	\$ 120.84	\$ 181.25
Thomas Aluminum Truss, 20.5" x 20.5" x 8' - Black or Silver	EA	\$ 94.00	\$ 140.98	\$ 211.49
Thomas Aluminum Truss, 20.5" x 20.5" x 10' - Black or Silver	EA	\$ 114.14	\$ 171.19	\$ 256.79
Thomas Aluminum Truss, 20.5" Corner Block - Black or Silver	EA	\$ 107.43	\$ 161.12	\$ 241.69
Thomas Aluminum Truss, 20.5" Grapple - Black or Silver	EA	\$ 48.27	\$ 72.39	\$ 108.58
Thomas Aluminum Truss, 20.5" Hinge Plate - Black or Silver	EA	\$ 107.43	\$ 161.12	\$ 241.69





At the OCCC we pride ourselves on being *The Center of Hospitality*. We are dedicated to exceeding your expectations and providing you with high-quality facilities and services to ensure the success of your event. For more information about our facilities, please call us toll-free at **1-800-345-9845** or visit our website at **www.occc.net**.

Thank You!



The Center of Hospitality,
where it's all about your
experience.

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West Concourse

9800 International Drive
Orlando, FL 32819

North Concourse

9400 Universal Boulevard
Orlando, FL 32819

South Concourse

9899 International Drive
Orlando, FL 32819

Toll-Free: 800-345-9845

Phone: 407-685-9800

Fax: 407-685-9876

www.occc.net



Orlando
Orange County Convention Center
The Center of Hospitality

ON-SITE WIRELESS SERVICES

ORANGE COUNTY CONVENTION CENTER

NEED WIRELESS CONNECTIVITY?

Smart City Networks offers on-site wireless services for both attendees and exhibitors. Our **Complimentary Internet** is offered free of charge and is available in all public spaces and meeting rooms. Our **Exhibitor Internet** is available facility-wide on a 5 GHz wireless network, at speeds of 3 Mbps up/down per device. Depending on where you are in the facility, you may see both SSIDs (network names), but only Exhibitor Internet is supported in all areas.

EXHIBITOR INTERNET

Exhibitor Internet is available throughout the facility. Each purchase is device specific.

1 day for \$79.99
3 days for \$227.97
5 days for \$359.95

HOW TO CONNECT TO EXHIBITOR INTERNET

1. Open Wi-Fi settings on your device and select "Exhibitor Internet".
2. First time users will be asked to create an account and select a purchase option.
3. Follow the on-screen instructions to get connected.

COMPLIMENTARY INTERNET

Complimentary Internet is a free service and is available for use in all public spaces and meeting rooms.

HOW TO CONNECT TO COMPLIMENTARY INTERNET

1. Open Wi-Fi settings on your device and select "OCCC Free Wifi".
2. First time users will be asked to create an account and verify their email address to get connected.

For questions regarding on-site wireless services, please call Smart City Networks at 407-685-2000. To order any other services we provide, please visit us online at: orders.smartcitynetworks.com.



***INCENTIVE RATE APPLIES TO ORDERS RECEIVED WITH PAYMENT 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN**



INTERNET SERVICE CONTRACT ORANGE COUNTY CONVENTION CENTER



Exhibitor Company Name:		Booth/Room#:	Show Name:	
Billing Company Name:		Show Start Date:		Show End Date:
Billing Company Address:		INCENTIVE ORDER DEADLINE: 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN		
City, State, Zip:		Country:	On-site Contact Name:	On-site Cell Number:
Contact Name:	Phone Number:	Contact Email:	Cell Number:	

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Effective June 30, 2023 - December 31, 2024 - V063023A

SHARED INTERNET SERVICES, NOT FOR STREAMING	QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Premium Internet Service		\$1,095	\$1,395	\$1,674	
Additional Devices for Premium Service		\$150	\$185	\$222	

DEDICATED INTERNET, FOR STREAMING, GAMING & WEBCAST	QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Includes: 5 Public IP Addresses, Routers SUPPORTED					
Dedicated 3 Mbps		\$3,495	\$4,370	\$5,244	
Dedicated 6 Mbps		\$5,900	\$7,375	\$8,850	
Dedicated 10 Mbps		\$7,850	\$9,810	\$11,772	
Dedicated 15 Mbps		\$11,700	\$14,630	\$17,556	
Dedicated 20 Mbps		\$15,500	\$19,380	\$23,256	
Upgrade to 29 Public Static IP Addresses		\$995	\$1,194	\$1,433	
<i>Higher bandwidth services available for uhd streaming</i>					

INTERNET EQUIPMENT & LABOR	QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Switch Rental – up to 24 ports		\$185	\$225	\$270	
Patch Cable (up to 100') – Cat5e		\$50	\$62	\$74	
Labor / Floor Work – four lines per hour		\$125	\$125	\$125	
Distance Fee for each Internet line delivered outside the facility		\$500	\$500	\$500	

WIRELESS INTERNET, Full products catalog available online
SPECIAL QUOTE, Attachment A or Statement of Work (if applicable)

I hereby acknowledge the above listed on-site authorized contact is permitted to make on-site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby authorizes Smart City Networks to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the Terms and Conditions .	SUBTOTAL	
	ESTIMATED 10% TAX/FEES	
	GRAND TOTAL	

ACCEPTANCE OF TERMS AND CONDITIONS AND AUTHORIZATION OF ORDER

Printed Name:	Signature:	Date:
(X) _____	(X) _____	____/____/____

PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can **pay via credit card**.

Make checks payable to SMART CITY NETWORKS
 Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110
 Las Vegas, NV 89118



You may reach us with questions at:
 Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
 Order online at: orders.smartcitynetworks.com
 Or fax order to (702) 943-6001

ORDER NOW ➔

Customer Number:

*** INCENTIVE RATE APPLIES TO ORDERS RECEIVED WITH PAYMENT 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN**



TELEPHONE SERVICE CONTRACT

ORANGE COUNTY CONVENTION CENTER



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Exhibitor Company Name:		Booth/Room#:	Show Name:	
Billing Company Name:		Show Start Date:		Show End Date:
Billing Company Address:		INCENTIVE ORDER DEADLINE: 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN		
City, State, Zip:		Country:	On-site Authorized Contact	On-site Cell Number:
Contact Name:	Phone Number:	Contact Email:	Cell Number:	

Effective June 30, 2023 - December 31, 2024 - V063023A

VOICE SERVICES, PBX Service – Domestic Long Distance Included	QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Single Line <input type="checkbox"/> Instrument <input type="checkbox"/> Non Dial 9 <input type="checkbox"/> International Long Distance		\$275	\$345	\$414	
Multi Line Phone with (1) main number and (1) rollover line		\$415	\$520	\$624	
Speaker Phone Line with Polycom Instrument		\$465	\$575	\$690	
Distance Fee for each Telephone line delivered outside the facility		\$100	\$100	\$100	

SPECIAL QUOTE, Attachment A or Statement of Work (if applicable)

I hereby acknowledge the above listed on-site authorized contact is permitted to make on-site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby authorizes Smart City Networks to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the [Terms and Conditions](#).

SUBTOTAL	
ESTIMATED 10% TAX/FEES	
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ACCEPTANCE OF TERMS AND CONDITIONS AND AUTHORIZATION OF ORDER

Printed Name:	Signature:	Date:
(X) _____	(X) _____	____/____/____

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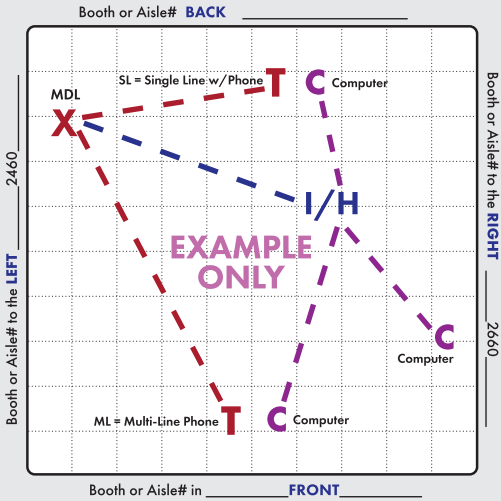
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Customer Number: _____

"COMMUNICATIONS" FLOORPLAN WORKSHEET

Company Name:	Show:	Booth/Room #:
Center: Orange County Convention Center	Customer / Ref #:	



SPECIFY YOUR DESIRED LOCATION OF SERVICES

X = MAIN DISTRIBUTION LOCATION (MDL)

The originating line(s) for service, whether overhead, a floor pocket or a column, will be delivered to a "MDL" before booth distribution. Example: Storage area, back of booth, etc. Unless specified, the default for the "MDL" will be the back of the booth or where Smart City deems the most convenient. All distribution of services to their final destination within the booth will originate from the Main Distribution Location "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and/or installed.

T = TELEPHONE/FAX

I = INTERNET SERVICE

H = HUBS

PC = PATCH CABLES

C = COMPUTERS

Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

Voice and Data communications cabling. Smart City is the exclusive installer of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunication cable fall under Smart City's area of expertise.

IMPORTANT! Prior to installation of service, a complete Floorplan is required. Please utilize this grid should you not have your own Floorplan to send us. You may use a different Floorplan for each service group (Telephone, Internet, etc.) or combine all services on one Floorplan. For a Floorplan to be considered complete it must include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).

Booth Orientation: For Smart City to accurately install services a minimum of one surrounding Booth or Aisle # is required, two or more is best.

BOOTH SIZE _____ ft x _____ ft **SCALE:** 1 BOX IS = TO _____ ft
BOOTH TYPE Island Inline

Booth or Aisle# **BACK** _____

Booth or Aisle# to the **LEFT**

Booth or Aisle# to the **RIGHT**

Booth or Aisle# in **FRONT** _____



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WIRELESS PERFORMANCE AGREEMENT

Company Name:	Show:	Booth/Room #:
Center: Orange County Convention Center	Customer / Ref #:	

OVERVIEW

Smart City is the exclusive provider for wired and wireless services for the Facility and has in operation a comprehensive wireless 802.11 network. The actual maximum bandwidth available depends on how many users are accessing the network simultaneously at any given time dependent upon the type of service purchased. Router, Streaming Applications, VoIP, DHCP, NAT or Proxy Servers are not allowed with this connection. Smart City can engineer custom dedicated network(s) to achieve your company objectives. Please contact us at (888) 446-6911 to discuss your network design.

CUSTOM WIRELESS NETWORKS

If you require wireless 5 GHz access for application demonstrations, Smart City is able to build a custom 5 GHz wireless network in your booth. Please call Smart City at (888) 446-6911 for a custom wireless quote.

INTERNAL NETWORKS

Smart City is the exclusive provider of all voice, wired and wireless data services. Wireless Devices not authorized by Smart City are strictly prohibited. Smart City requires all Customers showcasing their wireless products to contact Smart City 21 days prior to the show move-in so that we may engineer a cohesive network operating without interference (all approvals will incur a Wireless Engineering Management Fee). Please provide Smart City with the make and model of your wireless router for network approval (wireless access points without adjustable power outputs cannot be authorized under any circumstances). Wireless devices need to be programmed on-site following Smart City guidelines.

CUSTOMER ACCEPTANCE

Wireless service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Smart City does NOT recommend wireless service for mission critical services such as presentations or product demonstrations that can accept a wired connection. Per our Terms and Conditions listed on Smart City's Customer Contract, misuse of any wireless service may result in service interruption to yourself or other Customers and can lead to disconnection of the Customer's equipment. No service refunds will be given.

ALL WIRELESS ACCESS POINTS NOT AUTHORIZED BY SMART CITY ARE PROHIBITED.

I hereby attest that I understand the limitations and vulnerabilities of the wireless service provided by Smart City. I also understand that if I use this service for any reason including, but not limited to, demonstrating, showcasing or presenting my product(s), Smart City will not be responsible for possible interference that I may experience. Upon receipt of the completed Smart City Contract, Smart City Services will be activated / available for your use.

Printed Name: _____ Signature: _____ Date: _____

Title: _____ Email: _____ Phone #: _____



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Order online at: orders.smartcitynetworks.com
Or fax order to (702) 943-6001

INTERNET | TELEPHONE



ORANGE COUNTY

CONVENTION CENTER

EXHIBITOR ORDERING GUIDE

YOUR ROADMAP TO
A SUCCESSFUL EVENT



Where
TECHNOLOGY
Meets HOSPITALITY

EXPERTISE

WE HAVE DESIGNED & INSTALLED
MORE NETWORKS
FOR MAJOR TRADESHOWS
THAN ANY OTHER ORGANIZATION

FIRST CLASS CUSTOMER SERVICE

Leading up to the start of your event, our **customer service team will work with you** to ensure all the required information needed to install services is collected prior to your arrival. These items include; verifying your order, providing all pertinent IP and wireless information, collecting a floor plan, advanced payment, and confirmation of all required signatures. We understand **there are a lot of moving parts** when planning to exhibit at a convention and our mission to make this process as easy as possible.

It's our goal to make our team as accessible as possible. All our events are staffed with local team members for you to utilize, helping **ensure network reliability and the delivery of the services you need**. During move-in and show days, our team is available to assist you with your ordered services.

KNOWLEDGEABLE TECHNICAL SUPPORT

Our experienced technicians are **readily available** to perform troubleshooting, installation of additional services, relocations and much more.

Our team will be available **throughout the entire event** to provide you with the show experience you've always envisioned.

REDUNDANCY OF EQUIPMENT

We always have spares on-hand and are network ready. Smart City always keeps network switches and wireless access points on-hand and connected to the network. If a piece of equipment fails, we can replace it immediately with **little to no downtime**.

24/7 NETWORK MONITORING

All ports on the Smart City network are **polled every minute for network stability**. Certified network engineers are on staff in our Network Operations Center during event hours and on call 24/7.





Is the exclusive provider of the following services:

A woman with blonde hair, wearing a black top and a headset, is sitting at a white desk in a modern office. She is looking at a laptop and holding a smartphone. The background is a teal wall with geometric patterns.

INTERNET

A man in a white dress shirt and black tie is sitting at a desk, smiling and looking at a laptop. He is pointing at the screen with his right hand. The background is a light blue wall.

TELEPHONE

Need just a **BASIC** CONNECTION?



Our **PREMIUM INTERNET SERVICE**, ideal for **LIGHT INTERNET USAGE** such as web browsing and checking email via a wired connection.

SERVICE	INCENTIVE**	BASE	ON-SITE
Premium Internet	\$1,095	\$1,395	\$1,674
Additional Device	\$150	\$185	\$222
Upgrade to Public IP Address	\$199	\$299	\$358
EQUIPMENT & LABOR	INCENTIVE**	BASE	ON-SITE
Switch Rental	\$185	\$225	\$270
Patch Cables	\$50	\$62	\$74
Labor (Floor Work)	\$125	\$125	\$125

* **NOT FOR STREAMING.**

** **ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Premium Internet Includes:

- Connection speeds vary based on a shared 10 Mbps connection, intended for light usage.
- Routers are not permitted on this service and will not work
- Each device includes (1) Private IP Address
- Ethernet RJ45 Hardline drop and is DHCP (plug and play)

To connect multiple devices to this service a Switch Rental, Patch Cables and Floor Work are required.

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911



What if it's **MISSION CRITICAL?**

Our **DEDICATED WIRED SERVICES** are the **FASTEST AND MOST RELIABLE** way to deliver high quality experiences at your event.

DEDICATED SERVICES	STREAMING			INCENTIVE*	BASE	ON-SITE
	SD	or HD	or UHD			
3 Mbps Dedicated	1	N/A	N/A	\$3,495	\$4,370	\$5,244
6 Mbps Dedicated	2	1	N/A	\$5,900	\$7,375	\$8,850
10 Mbps Dedicated	3	2	N/A	\$7,850	\$9,810	\$11,772
15 Mbps Dedicated	5	3	N/A	\$11,700	\$14,630	\$17,556
25 Mbps Dedicated	6	4	1	\$19,250	\$24,060	\$28,872

***ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Whether you are setting up your own booth Wi-Fi, Webcasting, HD Streaming, Gaming or require Point to Point connectivity, Dedicated Internet is the way to go!

Dedicated Services Include:

- Ethernet (1) RJ45 Hardline drop with VLAN
- **Wireless and Hardline routers are permitted**
- (5) Static Public IP addresses
- Speeds up to 1 Gbps available
- Additional Static IP addresses available for purchase

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

NEED WIRELESS CONNECTIVITY?



Our **STANDARD HOTSPOT** provides **SIMPLE & SECURE WIRELESS** connectivity ideal for checking emails, browsing the web, processing payments, and light website demonstrations.

STANDARD HOTSPOT PROVIDES 3 Mbps BURSTABLE TO 5 Mbps PER DEVICE *			
DEVICE LIMIT	INCENTIVE **	BASE	ON-SITE
5 Device Limit	\$2,339	\$2,807	\$3,368
15 Device Limit	\$4,133	\$4,960	\$5,952
30 Device Limit	\$6,762	\$8,114	\$9,737
Additional Access Point Rental	\$750	\$750	\$750

* **NOT FOR STREAMING.**

** **ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

WILL YOUR BOOTH DEMO BRING OUT THE MASSES?

Our **PREMIUM HOTSPOT** combines **HIGH BANDWIDTH WIRELESS** with greater flexibility and customization options that generate smoother product demos, quicker remote connectivity and superior video streaming quality.

PREMIUM HOTSPOTS ARE NOT RATE LIMITED PER DEVICE							
STREAMING							
BANDWIDTH ALLOCATION	SD or HD or UHD			INCENTIVE *	BASE	ON-SITE	
10 Mbps	3	N/A	N/A	\$8,800	\$10,560	\$12,672	
20 Mbps	6	4	N/A	\$16,600	\$19,920	\$23,904	
30 Mbps	10	6	1	\$24,200	\$29,040	\$34,848	
40 Mbps	13	8	1	\$31,550	\$37,860	\$45,434	
50 Mbps	16	10	2	\$39,050	\$46,860	\$56,232	
Additional Access Point Rental	N/A	N/A	N/A	\$750	\$750	\$750	

***ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
 or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

NEED TELEPHONE OR CONFERENCE SERVICES?

Our **TELEPHONE SERVICES** provide reliable **VOICE SERVICE** solutions for Single Line, Multi Line, and Conference calls.

VOICE SERVICES	INCENTIVE*	BASE	ON-SITE
Single Line Telephone - With or Without Device	\$275	\$345	\$414
Multi Line Telephone	\$415	\$520	\$624
Polycom Speaker Phone	\$465	\$575	\$690

*** ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

We have specialized in telephone services for over 30 years. Smart City provides reliable phone services with crystal clear connections. Our telephone services can be used for reception check-in, conference calls in meeting rooms and for credit card processing machines.

Telephone Service Information:

- Multi Line telephones include (1) Main number and (1) rollover line
- Polycom speakerphones require power source, **electrical** services may need to be ordered separately
- Domestic Long Distance is included
- International calling is billed separately

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

FAQ

Frequently Asked Questions

DOES SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI?

Yes! Smart City Networks provides complimentary Wi-Fi in most designated public areas of the facility, such as the concourse lobbies and food courts. Check with your specific venue for locations. This service is made available to approximately 30 million guests, visitors, and attendees at our convention centers throughout the country. There is no requirement to purchase a Smart City Networks service in order to take advantage of the complimentary Wi-Fi.

WHY DOESN'T SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI IN THE EXHIBIT HALLS?

Exhibit halls are not public areas since this space is typically licensed to a company, government agency, or trade association for a private event. The space license agreement governs the availability of a range of services for the event and the license may or may not call for complimentary Wi-Fi services.

WILL MY PERSONAL HOTSPOT (MI-FI) WORK IN YOUR BUILDING?

Yes – however, the capability of your personal mobile hotspot is limited by your cellular carrier by the spectrum and Internet bandwidth capacity they have made available. Cellular carrier signals penetrate into a facility either from a nearby cellular tower or via an in-building Distributed Antenna System (DAS). It is important to remember that your personal mobile hotspot is obtaining a wireless signal from a shared cellular network, so service may be disrupted or become unreliable due to user density and demand on the carrier's network. In all cases, you have the option to take advantage of the complimentary Wi-Fi throughout the public areas, or if you choose, you can purchase an upgraded package based on your service requirements.

WHAT MUST BE IDENTIFIED ON MY FLOORPLANS?

Floor plans should include the surrounding booth numbers for orientation, measurements and easy identification of all required end location(s). Be sure to distinguish your main distribution line (MDL) and additional patch cables. Please reference Smart City's Communications Floorplan Worksheet.

TIP: Most of our venue's data jacks originate from a floor pocket. Be sure to submit a completed floorplan prior to the first day show move-in to avoid any additional labor charges.



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or call 888.446.6911

DO YOU OFFER INCENTIVE RATES?

Yes! Orders received along with payment by the incentive deadline date will receive our early incentive pricing.

WHY ARE ROUTERS NOT ALLOWED ON A SHARED NETWORK?

Many times, Smart City has found that routers on a shared network are installed incorrectly, which can cause problems for other users of the network. Additionally, an accurate count of the number of devices on the network is required to determine the appropriate network size and bandwidth available to the network. For more information and to request the build-out of a special system to meet your needs, contact our team today for a quote.

CAN I PROVIDE MY OWN SWITCH AND/OR CABLING?

Yes, you can provide your own switch and patch cables for in booth cabling. Unless otherwise mandated by the venue.

Please Note: Connectivity can be guaranteed only to the point where Smart City Networks' services originate in the booth. Smart City Networks cannot guarantee service on customer/exhibitor-provided cable(s) and/or equipment. Any request for trouble diagnosis or problem resolution found not to be the fault of Smart City Networks (such as faulty equipment or damaged cable) may be billed to the exhibitor at the prevailing labor rate.

HOW MUCH BANDWIDTH DO I NEED?

To identify how much bandwidth you should require, please reach out to a technical representative in your organization, review your program specifications listed with any demonstrations or downloads you plan to run.

WHAT DOES SD, HD, AND UHD STAND FOR?

SD, HD, and UHD are the abbreviated names of three video streaming formats. The basic difference between each of the formats is the number of pixels comprising the video image. The greater the pixel count the sharper and more detailed your video will be.

FORMAT	RESOLUTION	BANDWIDTH REQUIRED
Standard Definition (SD)	720x480	3.0-5.0 Mbps
High Definition (HD)	1280x720 & 1920x1080	5.0-8.0 Mbps
Ultra High Definition (UHD)	3840x2160	25 Mbps

Our Promise ★★★★★

Smart City Networks is “Where Technology Meets Hospitality”. By anticipating and responding to our clients’ needs, we continue to lead the nation in providing quality advanced technology and telecommunication solutions to the trade show and event industry. We work to build personal relationships with our clients because excellent service requires an exceptional and long-lasting commitment.

“IN A HECTIC WORLD, WE PROVIDE PEACE OF MIND.”