



Florida Bridal & Wedding Expo
 Orlando
 Presented by American Consumer Shows
 April 14, 2024
 Orange County Convention Center

DÉCOR PACKAGE OPTION 1

DRAPE COLOR IS ALL WHITE: SKIRT COLOR: (CHOOSE BELOW)

Special applies to 10' x 10' exhibits only
 Décor Package will be available at show site

Substitutions not permitted



| | |
|---|---------|
| Option 1: 6' Draped Table, 10' x 10' carpet, 2 folding chairs, 1 wastebasket | |
| ADVANCED PRICE: \$124.00 + TAX AT SHOW SITE: \$163.00 + TAX | |
| Skirt Color (circle choice): | |
| Red Black White Blue Silver Hunter Green | |
| Carpet Color (circle choice): | |
| Red Black Blue Gray Hunter Green | |
| ENTER DÉCOR PACKAGE TOTAL HERE \$ | |
| 7.0% SALES TAX | |
| TOTAL | |
| COMPANY NAME | BOOTH # |
| | |



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DÉCOR PACKAGE OPTION 2

DRAPE COLOR IS ALL WHITE: SKIRT COLOR: (CHOOSE BELOW)

Special applies to 10' x 10' exhibits only
 Décor Package will be available at show site

Substitutions not permitted



| | |
|---|------------------------------------|
| Option 2: 6' Draped Table, 2 folding chairs, 1 wastebasket | |
| ADVANCED PRICE: \$69.00 + TAX | AT SHOW SITE: \$90.00 + TAX |
| Skirt Color (circle choice): | |
| Red | Black |
| White | Blue |
| Silver | Hunter Green |
| ENTER DÉCOR PACKAGE TOTAL HERE | \$ |
| | 7.0% SALES TAX |
| | TOTAL |
| COMPANY NAME | BOOTH # |
| | |



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STANDARD FURNISHINGS & ACCESSORIES

CHAIRS AND ACCESSORIES

| Quantity | Description | Discount Price | Standard Price | Total |
|----------|-----------------------------------|----------------|----------------|-------|
| | Basic Side Chair | \$ 39.00 | \$ 58.00 | \$ |
| | Folding Chair | \$ 18.00 | \$ 25.00 | \$ |
| | Literature Stand | \$ 80.00 | \$105.00 | \$ |
| | Waste Basket | \$ 10.00 | \$ 13.00 | \$ |
| | Easel, Chrome | \$ 33.00 | \$ 41.00 | \$ |
| | Café Table 30" round x 42" high | \$ 65.00 | \$ 85.00 | \$ |
| | Bar Stool Black with Back Support | \$ 59.00 | \$ 77.00 | \$ |
| | Bag Rack | \$ 25.00 | \$ 80.00 | \$ |

SPECIAL DRAPERY BACKGROUNDS—Ordered In 10' Increments

Check Color: Red Blue Black Teal Grey White

| Quantity | Description | Discount Price | Standard Price | Total |
|----------|---------------------------------------|----------------|----------------|-------|
| | 3' Drapery Installed, per linear foot | \$ 9.25 | \$13.75 | \$ |
| | 8' Drapery Installed, per linear foot | \$12.00 | \$18.25 | \$ |

DRAPED DISPLAY TABLES—30" High x 24" Wide

Check Color: Red Blue Black Teal Grey White Burgundy

| Quantity | Description | Discount Price | Standard Price | Total |
|----------|-----------------|----------------|----------------|-------|
| | 4' Draped | \$ 60.00 | \$ 78.00 | \$ |
| | 6' Draped | \$ 70.00 | \$ 91.00 | \$ |
| | 8' Draped | \$ 80.00 | \$ 104.00 | \$ |
| | 4th Side Draped | \$ 22.00 | \$ 33.00 | \$ |

DRAPED DISPLAY COUNTERS—42" High x 24" Wide

Check Color: Red Blue Black Teal Grey White Burgundy

| Quantity | Description | Discount Price | Standard Price | Total |
|----------|-----------------|----------------|----------------|-------|
| | 4' Draped | \$ 65.00 | \$ 85.00 | \$ |
| | 6' Draped | \$ 75.00 | \$ 98.00 | \$ |
| | 8' Draped | \$ 85.00 | \$ 111.00 | \$ |
| | 4th Side Draped | \$ 22.00 | \$ 33.00 | \$ |

TABLE RISERS AND DRAPING

Check Color: Red Blue Black Teal Grey White Burgundy

| Quantity | Description | Discount Price | Standard Price | Total |
|----------|-----------------------|----------------|----------------|-------|
| | 4' x 10" x 12" Draped | \$35.25 | \$47.50 | \$ |
| | 6' x 10" x 12" Draped | \$45.00 | \$60.75 | \$ |
| | 8' x 10" x 12" Draped | \$57.75 | \$78.00 | \$ |

FOR ANY ADDITIONAL FURNISHINGS NOT LISTED ABOVE, PLEASE CONTACT THE EVENT COORDINATOR AT PME Expo Services FOR ORDERING AND PRICING DETAILS.

Subtotal \$

Tax @ 7.0% \$

EXHIBITING FIRM:

BOOTH #:

Total \$



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STANDARD CARPET ORDER

CARPET - Carpet Ordered in Multiples are not Guaranteed a Color Match

Check Color: Black Blue Grey Burgundy Red

| Quantity | Description | Discount Price | Standard Price | Total |
|----------|------------------------------------|-----------------|-----------------|-------|
| | 10' x 10' | \$ 80.00 | \$105.00 | \$ |
| | 10' x 20' | \$110.00 | \$140.00 | \$ |
| | 10" x 30' | \$140.00 | \$175.00 | \$ |
| | 10' x 40' | \$170.00 | \$210.00 | \$ |
| | Carpet Padding per 10' x 10' space | \$55.00 x _____ | \$75.00 x _____ | \$ |

DELUXE & SPECIAL CUT CARPET ORDER

Enhance the impression of your booth, plus enjoy the added choices of designer colors, by ordering our custom carpeting. It is available for one-time rental or outright purchase for use at further shows at a very reasonable cost. Carpeting is 30 oz. stain-resistant Zeftron Nylon. Other colors may be available; please call the number below for additional colors and prices. Also consider foam padding for comfort and added luxury feeling.

- | | | | |
|-----------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
| <input type="checkbox"/> Gunmetal | <input type="checkbox"/> Misty Grey | <input type="checkbox"/> Bay Water | <input type="checkbox"/> Cherry Red |
| <input type="checkbox"/> Burgundy | <input type="checkbox"/> Silver Mist | <input type="checkbox"/> Baby Blue | <input type="checkbox"/> Ebony |
| <input type="checkbox"/> Navy | <input type="checkbox"/> Sky Blue | <input type="checkbox"/> Dusty Rose | <input type="checkbox"/> Light Teal |

Please fill out your choice below. There is a minimum order of 200 square feet for custom carpet. If additional carpet is required to cover steps, skids and display cases, please send a floor plan. A quotation will be forwarded to you before we proceed.

RENTAL PRICE order includes installation, carpet padding, poly covering and removal.

Carpet Color _____ Booth Size _____ X _____ = _____ Sq. Ft. @ \$3.25/Sq. Ft. \$_____

PURCHASE PRICE order includes installation, carpet padding, poly-covering and removal.
Freight handling charges at the close of the show will be additional.

Carpet Color _____ Booth Size _____ X _____ = _____ Sq. Ft. @ \$4.25/Sq. Ft. \$_____

CARPET PADDING order includes installation and disposing of padding. Padding is only offered at the purchase price.

Carpet Color _____ Booth Size _____ X _____ = _____ Sq. Ft. @ \$0.95/Sq. Ft. \$_____

| | |
|---|-----------------|
| EXHIBITING FIRM: BOOTH # | Subtotal \$ |
| | Tax @ 7.0% \$ |
| | Total \$ |



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HARDWARE RENTAL ORDER FORM

| Qty | Video Equipment | Discount Price | Standard Price | Total |
|-----|--------------------------------|----------------|----------------|-------|
| | 1/2" VHS With Auto Repeat | \$125 | \$160 | \$ |
| | DVD Player (Standard) | \$190 | \$240 | \$ |
| | 20" TV / VCR Combo Unit | \$315 | \$395 | \$ |
| | 20" Video Monitor / Receiver | \$195 | \$245 | \$ |
| | 25" Video Monitor / Receiver | \$225 | \$310 | \$ |
| | 54" Roll cart Stand with Drape | \$50 | \$95 | \$ |

| Qty | LCD & Plasma Monitors | Discount Price | Standard Price | Total |
|-----|---|----------------|----------------|-------|
| | 17" Flat Screen LCD Monitor (1280 x 1024) | \$125 | \$160 | \$ |
| | 20" Flat Screen LCD Monitor (1280 x 1024) BLACK | \$150 | \$195 | \$ |
| | 20" Flat Screen LCD Monitor (1600x1200/Video Input/Audio Bar) | \$150 | \$195 | \$ |
| | 37" Plasma Display (1024 x 768, 4:3 Ratio) | \$250 | \$325 | \$ |
| | 42" Plasma Display (1024 x 768, 16:9 Ratio) | \$450 | \$585 | \$ |
| | 50" Plasma Display (1280 x 932, 16:9 Ratio) | \$650 | \$845 | \$ |
| | Plasma Floor Stand (Cobra or Dual Post) | \$75 | \$95 | |

| Qty | Projection Equipment | Discount Price | Standard Price | Total |
|-----|--|----------------|----------------|-------|
| | XGA LCD Projector (1024 x 768, 1800 Lumens) | \$940 | \$975 | \$ |
| | SXGA LCD Projector (1024 x 768, 3000 Lumens) | \$1,275 | \$1,745 | \$ |
| | Overhead Projector (4000 Lumens) | \$115 | \$145 | \$ |
| | 6' Tripod Screen | \$75 | \$95 | \$ |
| | 8' Tripod Screen | \$95 | \$120 | \$ |

| Qty | Audio Equipment | Discount Price | Standard Price | Total |
|-----|--|----------------|----------------|-------|
| | Powered Speak With Floor Stand (150 Watts) | \$75 | \$95 | \$ |

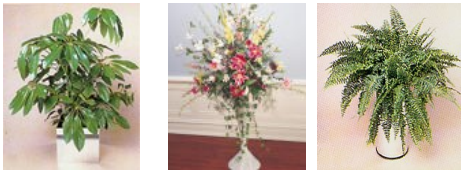
| EXHIBITING FIRM: | BOOTH # | Delivery Charge | \$ 100.00 |
|--|---------|-----------------|-----------|
| Please call for items not listed! A 40% surcharge applies to orders placed within 72 hours of delivery. No credits will be issued after delivery or attempted delivery. Exhibitor must be present in booth to accept delivery, or additional fees will apply. Appropriate cancellation fees will apply to orders cancelled within 15 days of delivery. | | | |
| | | Tax @ 7.0% | \$ |
| | | Total | \$ |



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FLORAL SERVICE ORDER FORM

| QUANTITY | ITEM DESCRIPTION | UNIT PRICE | TOTAL |
|----------|--|------------|-------|
| | Flower Arrangement | \$76.00 | \$ |
| | Seasonal Flowering Plants (ie: Mums, Azalea, etc.) | \$49.50 | \$ |
| | Large Fern | \$49.50 | \$ |
| | 2' Green Plant | \$59.50 | \$ |
| | 3' Green Plant | \$65.00 | \$ |
| | 4' Green Plant | \$76.00 | \$ |
| | 5' Green Plant | \$81.00 | \$ |
| | 6' Green Plant | \$98.00 | \$ |



Plants may vary from pictures in color and size.

| | |
|-------------------|-----------|
| Subtotal | \$ |
| Tax @ 7.0% | \$ |
| Total | \$ |

BOOTH CLEANING ORDER FORM

Cleaning orders placed on show floor will be charged an additional 25%.

CARPET SERVICE (Check One)

| | | |
|---|---|----|
| <input type="checkbox"/> Vacuum Booth Carpet—One time (Before Show Opens) | \$0.50/sq. ft. X _____ sq. ft. = _____ | \$ |
| <input type="checkbox"/> Vacuum Booth Carpet—Daily (Before show opens, and each morning before show opens) | \$0.40/sq. ft. X _____ sq. ft. X _____ days = _____ Indicate dates required: _____ | \$ |

PORTER SERVICE

| | | |
|--|---|----|
| <input type="checkbox"/> Empty wastebaskets, police floor at 2 hour intervals. | \$67.00 per day Indicate dates required: _____ | \$ |
|--|---|----|

Booth Cleaning Total \$

NOTE: All rental carpets are clean upon delivery to your booth space. However, during set-up, the carpet can become soiled. We suggest that you order cleaning service at least once prior to the show opening.

Please include any specific instructions:

EXHIBITING FIRM:

BOOTH#



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CREDIT CARD AUTHORIZATION FOR EXHIBIT SERVICES

Credit Card Charge Authorization

(All Information Must Be Provided)

MasterCard VISA American Express Corporate Personal

Account Number

EXPIRATION DATE / **CVS #**

| | | |
|--|-------------------|------------|
| Card Holders Name (Please Print) | | |
| Billing Address | | |
| City | State | Zip |
| Phone Number | Fax Number | |
| Email Address | | |
| Card Holders Signature | | |
| Company Name | Booth # | |

| Calculation of Orders | Total |
|--|-------|
| Material & Handling | \$ |
| Installation & Dismantle Labor | \$ |
| Standard Furnishing & Accessories | \$ |
| Carpet | \$ |
| Rental Exhibits | \$ |
| Floral Service | \$ |
| Booth Cleaning | \$ |
| Audio Visual Rental | \$ |
| Custom Furniture | \$ |
| Subtotal | \$ |
| Bank Surcharge 3.0% of Subtotal (Credit Card Charges Only) | \$ |
| Total | \$ |
| To simplify payment, send a check payable to PME Expo Services for your entire order or note the amount to be charged to your credit card. | |
| FULL PAYMENT in U.S. funds drawn on a U.S. Bank | \$ |
| Check # | |
| Please list all authorized persons for credit card use at show site below. | |
| | |
| | |

Payment Policy

Payment for Services

PME Expo Services requires payment in full at the time services are ordered. PME Expo Services requires that you provide a credit card authorization with your initial order. For your convenience, we will use this authorization to charge your account for services which may include labor & material handling not covered by your first payment.

For your convenience, we will use this authorization to charge your credit card for any additional amounts ordered by your representative for products and services rendered to your company for this event.

Method of Payment

PME Expo Services accepts MasterCard, VISA, American Express, & Check. Purchase orders are not considered payment. All payments must be made in U.S. Funds drawn on a U.S. Bank.

Third Party Billing

Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. PME Expo Services reserves the right to institute collection action against the exhibitor if the authorized third party does not pay. See Third Party Billing Request form.

Tax Exempt

If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information with your orders for the show. PME Expo Services must receive your certificate with your order; otherwise tax will appear on your invoice.

Adjustments and Cancellations

Adjustments to your invoice will not be made after the close of show. Some items, services and labor are subject to cancellation fees. Cancellation fees will apply if written notice of cancellation is not received within 15 business days of the show move-in. No credits will be issued after delivery or attempted delivery.

If you have any questions regarding our payment policy, please call exhibitor services at 407-730-3886 or visit our Service Desk at the show. Please complete the information and return payment in full with this form and your orders. You may choose to pay by credit card, check or bank wire transfer, however, we require your credit card charge authorization to be on file with PME Expo Services. You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file.



Orange County Convention Center

EXHIBITOR SERVICES

Orlando

The Orange County Convention Center (OCCC) is the exclusive provider of electricity, aerial rigging labor and lighting, water, plumbing, compressed air, natural and LP gas and cable TV services to exhibitors. Please [click here](#) to read through all of the **OCCC's Conditions & Guidelines** as you must agree to these terms before placing your order. To place an order, you may access the **Exhibitor Services Online Ordering portal**.

Show Name: _____

Incentive Deadline Date: _____

Base Rates Start On/After: _____

On-Site rates Start On/After: _____

OCCC Exhibitor Services Coordinator: _____

Direct Phone: _____

Contact Email: _____

CLICK HERE FOR EXHIBITOR RESOURCES

CLICK HERE FOR ONLINE ORDERING

For assistance, email Exhibitor.Services@occc.net or call the OCCC Exhibitor Services Team at **800-345-9898** or **407-685-9824**.

ORANGE COUNTY CONVENTION CENTER SERVICE PARTNERS



EXHIBITOR SERVICES
PRICE LIST

Orlando

THE CENTER OF HOSPITALITY



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ORDERING INFORMATION

Please visit our website, www.occc.net/exhibitor, for the complete conditions and guidelines while exhibiting at the Orange County Convention Center (OCCC).

All initial utilities and aerial rigging orders must be submitted online. All manually processed orders will be charged a \$35 Processing Fee. Order updates or revisions must be submitted via email to exhibitor.services@occc.net.

Equipment and service rates are subject to applicable Florida State sales tax, Communication Services tax and Public Service tax. If you are tax-exempt, please email us at exhibitor.services@occc.net for further information. All rates, equipment and services are subject to change without notice.

Our offices are available to assist with any questions you may have, Monday through Friday 8 a.m. – 5 p.m., via phone or email.

Phone: **407-685-9824** or **800-345-9898**
Email: exhibitor.services@occc.net

ELECTRICAL

Utility service purchases include initial labor, placement and 24-hour power. The cost of each outlet ordered is a one-time charge for the entire event. There is an additional labor charge if utility services need to be moved after the initial installation.

RIGGING

OCCC aerial rigging services do not assemble exhibitor signs or structures. Before structures are hung by the OCCC team, they must be fully assembled. This can be done by the exhibitor or an appointed contractor.

To reserve aerial rigging services, you must order the Initial Rigging Labor Deposit. This deposit includes a three-person aerial rigging team, for 1 hour up and 1 hour down. If you need to rent rigging equipment (based on availability), please reach out to the OCCC Aerial Rigging Team directly via email at OCCC-Rigging@ocfl.net.



RATES

All rates include applicable state, PST, and CST taxes.

120V ELECTRIC

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|--------------------------------------|------|----------------|-----------|--------------|
| 120V 5A Single Outlet- Floor | EA | 156.89 | 252.44 | 359.79 |
| 120V 5A Single Outlet- Ceiling Drop | EA | 331.64 | 427.19 | 534.54 |
| 120V 10A Single Outlet- Floor | EA | 188.26 | 302.24 | 432.30 |
| 120V 10A Single Outlet- Ceiling Drop | EA | 363.01 | 476.99 | 607.05 |
| 120V 15A Single Outlet- Floor | EA | 211.81 | 340.62 | 485.56 |
| 120V 15A Single Outlet- Ceiling Drop | EA | 386.56 | 515.37 | 660.31 |
| 120V 20A Single Outlet- Floor | EA | 236.60 | 371.61 | 539.02 |
| 120V 20A Single Outlet- Ceiling Drop | EA | 411.35 | 546.36 | 713.77 |

120V ELECTRICAL ACCESSORIES

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|------------------------------|------|----------------|-----------|--------------|
| Six Outlet Power Strip | EA | 27.72 | 31.67 | 41.69 |
| Extension Cord Rental- 25ft | EA | 27.72 | 31.67 | 41.69 |
| Extension Cord Rental- 50ft | EA | 55.42 | 63.35 | 83.14 |
| Extension Cord Rental- 100ft | EA | 110.86 | 126.68 | 166.28 |
| GFCI Outlet | EA | 29.93 | 34.19 | 44.88 |

RATES

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|--------------------------------------|------|----------------|-----------|--------------|
| 208V 20A Single Phase - Ceiling Drop | EA | 463.77 | 639.55 | 838.90 |
| 208V 20A Single Phase - Floor | EA | 289.02 | 464.80 | 664.15 |
| 208V 20A Three Phase - Ceiling Drop | EA | 618.31 | 887.28 | 1,194.00 |
| 208V 20A Three Phase - Floor | EA | 443.56 | 712.53 | 1,019.25 |
| 208V 30A Single Phase - Ceiling Drop | EA | 556.96 | 785.82 | 1,047.71 |
| 208V 30A Single Phase - Floor | EA | 382.21 | 611.07 | 872.96 |
| 208V 30A Three Phase - Ceiling Drop | EA | 810.60 | 1,195.16 | 1,632.83 |
| 208V 30A Three Phase - Floor | EA | 635.85 | 1,020.41 | 1,458.08 |
| 208V 40A Single Phase - Floor | EA | 645.43 | 923.86 | 1,244.71 |
| 208V 40A Single Phase - Ceiling Drop | EA | 470.68 | 749.11 | 1,069.96 |
| 208V 40A Three Phase - Ceiling Drop | EA | 983.99 | 1,471.22 | 2,026.83 |
| 208V 40A Three Phase - Floor | EA | 809.24 | 1,296.47 | 1,852.08 |
| 208V 50A Single Phase - Ceiling Drop | EA | 759.87 | 1,111.42 | 1,513.68 |
| 208V 50A Single Phase - Floor | EA | 585.12 | 936.67 | 1,338.93 |
| 208V 50A Three Phase - Ceiling Drop | EA | 1,136.19 | 1,716.58 | 2,486.91 |
| 208V 50A Three Phase - Floor | EA | 961.44 | 1,541.83 | 2,312.16 |
| 208V 60A Single Phase - Ceiling Drop | EA | 879.02 | 1,284.84 | 1,761.42 |
| 208V 60A Single Phase - Floor | EA | 704.27 | 1,110.09 | 1,586.67 |
| 208V 60A Three Phase - Ceiling Drop | EA | 1,386.28 | 2,117.67 | 2,950.53 |
| 208V 60A Three Phase - Floor | EA | 1,211.53 | 1,942.92 | 2,775.78 |
| 208V 80A Single Phase - Ceiling Drop | EA | 1,047.71 | 1,571.26 | 2,170.08 |

RATES

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC *continued*

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---------------------------------------|------|----------------|-----------|--------------|
| 208V 80A Single Phase - Floor | EA | 872.96 | 1,396.51 | 1,995.33 |
| 208V 80A Three Phase - Ceiling Drop | EA | 1,716.18 | 2,640.83 | 3,695.80 |
| 208V 80A Three Phase - Floor | EA | 1,541.43 | 2,466.08 | 3,521.05 |
| 208V 100A Single Phase - Ceiling Drop | EA | 1,291.51 | 1,960.00 | 2,726.23 |
| 208V 100A Single Phase - Floor | EA | 1,116.76 | 1,785.25 | 2,551.48 |
| 208V 100A Three Phase - Ceiling Drop | EA | 2,101.56 | 3,258.75 | 4,580.12 |
| 208V 100A Three Phase - Floor | EA | 1,926.81 | 3,084.00 | 4,405.37 |
| 208V 150A Single Phase - Ceiling Drop | EA | 1,593.72 | 2,444.22 | 3,578.94 |
| 208V 150A Three Phase - Ceiling Drop | EA | 2,625.11 | 4,093.52 | 6,052.91 |
| 208V 200A Single Phase - Ceiling Drop | EA | 2,067.84 | 3,204.81 | 4,719.86 |
| 208V 200A Three Phase - Ceiling Drop | EA | 3,440.75 | 5,401.25 | 8,014.50 |
| 208V 400A Single Phase - Ceiling Drop | EA | 3,959.81 | 6,231.53 | 9,259.92 |
| 208V 400A Three Phase - Ceiling Drop | EA | 7,743.76 | 12,287.19 | 18,344.17 |

RATES

All outlets 208V and higher require a connection plug rental.

480V ELECTRIC

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---------------------------------------|------|----------------|-----------|--------------|
| 480V 20A Single Phase - Ceiling Drop | EA | 753.98 | 1,104.34 | 1,503.06 |
| 480V 20A Three Phase - Ceiling Drop | EA | 1,066.59 | 1,602.17 | 2,214.42 |
| 480V 30A Single Phase - Ceiling Drop | EA | 936.82 | 1,395.70 | 1,918.31 |
| 480V 30A Three Phase - Ceiling Drop | EA | 1,482.78 | 2,212.04 | 3,086.19 |
| 480V 40A Single Phase - Ceiling Drop | EA | 1,111.42 | 1,672.94 | 2,314.68 |
| 480V 40A Three Phase - Ceiling Drop | EA | 1,793.26 | 2,762.95 | 3,871.85 |
| 480V 50A Single Phase - Ceiling Drop | EA | 1,343.80 | 2,046.89 | 2,850.25 |
| 480V 50A Three Phase - Ceiling Drop | EA | 2,196.71 | 3,409.42 | 4,796.83 |
| 480V 60A Single Phase - Ceiling Drop | EA | 1,580.93 | 2,426.75 | 3,391.72 |
| 480V 60A Three Phase - Ceiling Drop | EA | 2,596.62 | 4,055.87 | 5,720.41 |
| 480V 80A Single Phase - Ceiling Drop | EA | 2,009.15 | 3,109.78 | 4,367.31 |
| 480V 80A Three Phase - Ceiling Drop | EA | 3,409.42 | 5,357.07 | 7,578.39 |
| 480V 100A Single Phase - Ceiling Drop | EA | 2,518.76 | 3,926.11 | 5,534.02 |
| 480V 100A Three Phase - Ceiling Drop | EA | 4,221.04 | 6,648.81 | 9,423.39 |
| 480V 150A Single Phase - Ceiling Drop | EA | 3,153.43 | 4,939.44 | 7,321.78 |
| 480V 150A Three Phase - Ceiling Drop | EA | 5,318.12 | 8,405.32 | 12,520.62 |
| 480V 200A Single Phase - Ceiling Drop | EA | 4,149.07 | 6,534.36 | 9,714.18 |
| 480V 200A Three Phase - Ceiling Drop | EA | 7,033.37 | 11,150.44 | 16,638.29 |
| 480V 400A Single Phase - Ceiling Drop | EA | 7,743.76 | 12,287.19 | 18,343.43 |
| 480V 400A Three Phase - Ceiling Drop | EA | 15,312.78 | 24,396.28 | 36,507.05 |

RATES

All outlets 208V and higher require a connection plug rental.

INTERNATIONAL POWER - 380V ELECTRIC

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---------------------------------------|------|----------------|-----------|--------------|
| 380V 20A Single Phase - Ceiling Drop | EA | 726.84 | 1,059.51 | 1,439.36 |
| 380V 20A Three Phase - Ceiling Drop | EA | 1,025.28 | 1,533.72 | 2,117.67 |
| 380V 30A Single Phase - Ceiling Drop | EA | 901.44 | 1,339.09 | 1,836.91 |
| 380V 30A Three Phase - Ceiling Drop | EA | 1,386.28 | 2,117.67 | 2,950.53 |
| 380V 40A Single Phase - Ceiling Drop | EA | 1,111.42 | 1,672.94 | 2,314.68 |
| 380V 40A Three Phase - Ceiling Drop | EA | 1,793.26 | 2,762.95 | 3,871.85 |
| 380V 50A Single Phase - Ceiling Drop | EA | 1,343.80 | 2,046.89 | 2,850.25 |
| 380V 50A Three Phase - Ceiling Drop | EA | 2,196.71 | 3,409.42 | 4,796.71 |
| 380V 60A Single Phase - Ceiling Drop | EA | 1,580.93 | 2,426.75 | 3,391.72 |
| 380V 60A Three Phase - Ceiling Drop | EA | 2,596.62 | 4,055.87 | 5,720.41 |
| 380V 80A Single Phase - Ceiling Drop | EA | 2,009.15 | 3,481.38 | 4,367.31 |
| 380V 80A Three Phase - Ceiling Drop | EA | 3,409.42 | 5,357.07 | 7,578.39 |
| 380V 100A Single Phase - Ceiling Drop | EA | 2,518.76 | 3,926.11 | 5,534.02 |
| 380V 100A Three Phase - Ceiling Drop | EA | 4,221.04 | 6,648.81 | 9,423.39 |
| 380V 150A Single Phase - Ceiling Drop | EA | 3,153.43 | 4,939.44 | 7,321.78 |
| 380V 150A Three Phase - Ceiling Drop | EA | 5,318.12 | 8,405.32 | 12,520.62 |
| 380V 200A Single Phase - Ceiling Drop | EA | 4,149.07 | 6,534.36 | 9,714.18 |
| 380V 200A Three Phase - Ceiling Drop | EA | 7,033.37 | 11,150.44 | 16,638.29 |
| 380V 400A Single Phase - Ceiling Drop | EA | 8,122.21 | 12,892.81 | 19,251.87 |
| 380V 400A Three Phase - Ceiling Drop | EA | 16,069.68 | 25,607.35 | 38,323.65 |

RATES

208V/480V/380V ELECTRICAL ACCESSORIES

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|-------------------------------|------|----------------|-----------|--------------|
| European Multi Strip | EA | 55.78 | 66.94 | 83.68 |
| Connection Plug Rental - 20A | EA | 104.86 | 125.83 | 149.26 |
| Connection Plug Rental - 30A | EA | 104.86 | 125.83 | 149.26 |
| Connection Plug Rental - 60A | EA | 104.86 | 125.83 | 149.26 |
| Connection Plug Rental - 100A | EA | 104.86 | 125.83 | 149.26 |
| Connection Plug Rental - 200A | EA | 188.32 | 225.99 | 269.63 |
| Connection Plug Rental - 400A | EA | 208.65 | 250.38 | 298.52 |

RATES

PLUMBING

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---|------|----------------|-----------|--------------|
| Water Connection* | EA | 249.41 | 402.20 | 603.32 |
| Drain Connection* | EA | 204.47 | 325.82 | 488.72 |
| Water Fill and Drain - 1-500 Gallons* | EA | 304.46 | 490.97 | 736.43 |
| Water Fill and Drain - Additional 100 Gallons* | EA | 43.80 | 76.39 | 114.58 |
| Single Utility Sink* | EA | 278.63 | 421.31 | 631.97 |
| Single Utility Sink with Hot Water Heater* | EA | 394.34 | 589.83 | 884.75 |
| Triple Kitchen Sink with Hot Water Heater and Disposal* | EA | 863.96 | 1,260.57 | 1,890.84 |
| Water Heater - 30 Gallon* | EA | 379.75 | 569.60 | 854.41 |
| Water Heater - 80 Gallon, Quick Recovery Type* | EA | 1,011.07 | 1,213.28 | 1,516.00 |
| Water Heater - 120 Gallon, Quick Recovery Type* | EA | 1,512.41 | 1,814.89 | 2,268.62 |
| Air Service Connection*† | EA | 333.85 | 455.35 | 683.03 |

**Labor, Placement and (1) Connection Included; Only Available from Floor
 † 1/2 FPT Service Outlet; 90 PSI Max. (If greater PSI is needed, please contact us)*

RATES

GASES

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|--|------|----------------|-----------|--------------|
| LP (Liquid Propane) Gas - 5lb Tank | EA | 81.39 | 99.11 | 148.64 |
| Natural Gas Connection, 1 - 50,000 BTUs Hook-Up *† | EA | 510.65 | 577.84 | 678.61 |
| Natural Gas - Additional 50,000 BTU's Hook-Up **† | EA | 161.22 | 196.29 | 294.43 |

**Labor, Placement & (1) Connection Included*

† Only Available in West Hall B and the N/S Building. Order must be placed (21) days prior to the first Move-In Day.

MISCELLANEOUS

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---|------|----------------|-----------|--------------|
| Fire Extinguisher Rental | EA | 39.59 | 47.51 | 59.38 |
| HD Cable TV Service* | EA | 319.50 | 319.50 | 527.61 |
| HD Cable TV Tuner - Required for HD Service | EA | 106.50 | 106.50 | 106.50 |

**Labor, Installation and Removal Included*

RATES

AERIAL RIGGING SERVICES

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|--|------|----------------|-----------|--------------|
| Rigging Labor Initial Deposit - Rigging Team of 3; 1 Hour In & Out | EA | 669.42 | 975.06 | 1,462.56 |
| Aerial Par Can Light * | EA | 303.88 | 512.80 | 769.20 |
| Overhead Lights Out, Per Pod ‡ | EA | 55.00 | 75.00 | 112.50 |

**Installation, Removal, Electricity and (1) Focus Included
‡Requires Show Management Approval*

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT

For rigging equipment availability and rentals, please email OCCC-Rigging@OCFL.net.

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---|------|----------------|-----------|--------------|
| Additional Rigging Labor- Per Rigger, Per Hour | HR | 111.57 | 162.51 | 243.76 |
| Holiday or Overtime (After 8 Hours) Labor- Per Rigger, Per Hour | HR | 167.37 | 243.76 | 365.65 |
| CM Lodestar Chain Hoist, Electric, 1/4 Ton* | EA | 358.96 | 538.44 | 807.65 |
| CM Lodestar Chain Hoist, Electric, 1/2 Ton* | EA | 358.96 | 538.44 | 807.65 |
| CM Lodestar Chain Hoist, Electric, 1 Ton* | EA | 358.96 | 538.44 | 807.65 |
| CM Lodestar Chain Hoist, Electric, 2 Ton* | EA | 358.96 | 538.44 | 807.65 |
| Rotating Motor, 100lb Capacity* | EA | 205.44 | 308.16 | 462.23 |
| Rotating Motor, 200lb Capacity* | EA | 239.67 | 308.16 | 462.23 |
| Rotating Motor, 500lb Capacity* | EA | 455.34 | 614.71 | 922.07 |
| Airwall Hanger | EA | 23.93 | 35.90 | 53.85 |
| All Thread | EA | 3.42 | 5.13 | 7.69 |
| Batten or Water Pipe - Per Foot | EA | 3.42 | 5.13 | 7.69 |

RATES

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|---|------|----------------|-----------|--------------|
| Clamp - Beam | EA | 51.28 | 76.92 | 115.38 |
| Clamp - Misc. | EA | 6.84 | 10.26 | 15.39 |
| Deck Chain | EA | 11.40 | 17.09 | 25.65 |
| Miscellaneous Hardware | EA | 6.84 | 10.26 | 15.39 |
| Nylon Sling or GAC Flex | EA | 17.09 | 22.79 | 34.19 |
| Raw Wire - Per Foot | EA | 1.02 | 1.53 | 2.31 |
| Rope | EA | 13.67 | 20.51 | 30.77 |
| Sheave | EA | 23.93 | 35.90 | 53.85 |
| Steel Point | EA | 11.40 | 17.09 | 25.65 |
| Strand Vice | EA | 23.93 | 35.90 | 53.85 |
| Truss Protector | EA | 1.14 | 1.14 | 1.71 |
| Thomas Aluminum Truss, 12" x 12" x 2' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 12" x 12" x 2.5' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 12" x 12" x 3' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 12" x 12" x 4' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 12" x 12" x 5' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 12" x 12" x 8' - Black or Silver | EA | 83.11 | 124.68 | 187.02 |
| Thomas Aluminum Truss, 12" x 12" x 10' - Black or Silver | EA | 89.51 | 134.26 | 201.40 |
| Thomas Aluminum Truss, 12" Corner Block - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 12" Grapple - Black or Silver | EA | 45.95 | 68.93 | 103.40 |
| Thomas Aluminum Truss, 12" Hinge Plate - Black or Silver | EA | 83.11 | 124.68 | 187.02 |

RATES


AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

| | UNIT | INCENTIVE RATE | BASE RATE | ON-SITE RATE |
|--|------|----------------|-----------|--------------|
| Thomas Aluminum Truss, 20.5" x 20.5" x 2' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 20.5" x 20.5" x 3' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 20.5" x 20.5" x 4' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 20.5" x 20.5" x 5' - Black or Silver | EA | 63.93 | 95.90 | 143.86 |
| Thomas Aluminum Truss, 20.5" x 20.5" x 6' - Black or Silver | EA | 76.72 | 115.08 | 172.62 |
| Thomas Aluminum Truss, 20.5" x 20.5" x 8' - Black or Silver | EA | 89.51 | 134.26 | 201.40 |
| Thomas Aluminum Truss, 20.5" x 20.5" x 10' - Black or Silver | EA | 108.69 | 163.03 | 244.56 |
| Thomas Aluminum Truss, 20.5" Corner Block - Black or Silver | EA | 102.30 | 153.45 | 230.17 |
| Thomas Aluminum Truss, 20.5" Grapple - Black or Silver | EA | 45.95 | 68.93 | 103.40 |
| Thomas Aluminum Truss, 20.5" Hinge Plate - Black or Silver | EA | 102.30 | 153.45 | 230.17 |

**Electricity Included*

At the OCCC we pride ourselves on being *The Center of Hospitality*. We are dedicated to exceeding your expectations and providing you with high-quality facilities and services to ensure the success of your event. For more information about our facilities, please call us toll-free at **1-800-345-9845** or visit our website at **www.occc.net**.

Thank You!



The Center of Hospitality,
where it's all about
your experience.

West Concourse

9800 International Drive
Orlando, FL 32819

North Concourse

9400 Universal Boulevard
Orlando, FL 32819

South Concourse

9899 International Drive
Orlando, FL 32819

Toll Free 800-945-3845

Phone 407-685-9800

Fax 407-685-9876

www.occc.net

ON-SITE WIRELESS SERVICES

ORANGE COUNTY CONVENTION CENTER

NEED WIRELESS CONNECTIVITY?

Smart City Networks offers on-site wireless services for both attendees and exhibitors. Our **Complimentary Internet** is offered free of charge and is available in all public spaces and meeting rooms. Our **Exhibitor Internet** is available facility-wide on a 5 GHz wireless network, at speeds of 3 Mbps up/down per device. Depending on where you are in the facility, you may see both SSIDs (network names), but only Exhibitor Internet is supported in all areas.

EXHIBITOR INTERNET

Exhibitor Internet is available throughout the facility. Each purchase is device specific.

1 day for \$79.99
3 days for \$227.97
5 days for \$359.95

HOW TO CONNECT TO EXHIBITOR INTERNET

1. Open Wi-Fi settings on your device and select "Exhibitor Internet".
2. First time users will be asked to create an account and select a purchase option.
3. Follow the on-screen instructions to get connected.

COMPLIMENTARY INTERNET

Complimentary Internet is a free service and is available for use in all public spaces and meeting rooms.

HOW TO CONNECT TO COMPLIMENTARY INTERNET

1. Open Wi-Fi settings on your device and select "OCCC Free Wifi".
2. First time users will be asked to create an account and verify their email address to get connected.

For questions regarding on-site wireless services, please call Smart City Networks at 407-685-2000. To order any other services we provide, please visit us online at: orders.smartcitynetworks.com.



***INCENTIVE RATE APPLIES TO ORDERS RECEIVED WITH PAYMENT 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN**



INTERNET SERVICE CONTRACT ORANGE COUNTY CONVENTION CENTER



| | | | | |
|--------------------------|---------------|---|-----------------------|----------------------|
| Exhibitor Company Name: | | Booth/Room#: | Show Name: | |
| Billing Company Name: | | Show Start Date: | | Show End Date: |
| Billing Company Address: | | INCENTIVE ORDER DEADLINE: 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN | | |
| City, State, Zip: | | Country: | On-site Contact Name: | On-site Cell Number: |
| Contact Name: | Phone Number: | Contact Email: | Cell Number: | |

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Effective June 30, 2023 - December 31, 2024 - V063023A

| SHARED INTERNET SERVICES, NOT FOR STREAMING | QTY | INCENTIVE* | BASE | ON-SITE | TOTAL |
|--|-----|----------------|---------|---------|-------|
| Premium Internet Service | | \$1,095 | \$1,395 | \$1,674 | |
| Additional Devices for Premium Service | | \$150 | \$185 | \$222 | |

| DEDICATED INTERNET, FOR STREAMING, GAMING & WEBCAST | QTY | INCENTIVE* | BASE | ON-SITE | TOTAL |
|--|-----|-----------------|----------|----------|-------|
| Includes: 5 Public IP Addresses, Routers SUPPORTED | | | | | |
| Dedicated 3 Mbps | | \$3,495 | \$4,370 | \$5,244 | |
| Dedicated 6 Mbps | | \$5,900 | \$7,375 | \$8,850 | |
| Dedicated 10 Mbps | | \$7,850 | \$9,810 | \$11,772 | |
| Dedicated 15 Mbps | | \$11,700 | \$14,630 | \$17,556 | |
| Dedicated 20 Mbps | | \$15,500 | \$19,380 | \$23,256 | |
| Upgrade to 29 Public Static IP Addresses | | \$995 | \$1,194 | \$1,433 | |
| <i>Higher bandwidth services available for uhd streaming</i> | | | | | |

| INTERNET EQUIPMENT & LABOR | QTY | INCENTIVE* | BASE | ON-SITE | TOTAL |
|--|-----|--------------|-------|---------|-------|
| Switch Rental – up to 24 ports | | \$185 | \$225 | \$270 | |
| Patch Cable (up to 100') – Cat5e | | \$50 | \$62 | \$74 | |
| Labor / Floor Work – four lines per hour | | \$125 | \$125 | \$125 | |
| Distance Fee for each Internet line delivered outside the facility | | \$500 | \$500 | \$500 | |

WIRELESS INTERNET, Full products catalog available online
SPECIAL QUOTE, Attachment A or Statement of Work (if applicable)

| | | |
|---|-------------------------------|--|
| I hereby acknowledge the above listed on-site authorized contact is permitted to make on-site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby authorizes Smart City Networks to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the Terms and Conditions . | SUBTOTAL | |
| | ESTIMATED 10% TAX/FEES | |
| | GRAND TOTAL | |

ACCEPTANCE OF TERMS AND CONDITIONS AND AUTHORIZATION OF ORDER

| | | |
|---------------|------------|----------------|
| Printed Name: | Signature: | Date: |
| (X) _____ | (X) _____ | ____/____/____ |

PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can **pay via credit card**.

Make checks payable to SMART CITY NETWORKS
 Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110
 Las Vegas, NV 89118



You may reach us with questions at:
 Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
 Order online at: orders.smartcitynetworks.com
 Or fax order to (702) 943-6001



Customer Number: _____

*** INCENTIVE RATE APPLIES TO ORDERS RECEIVED WITH PAYMENT 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN**



TELEPHONE SERVICE CONTRACT

ORANGE COUNTY CONVENTION CENTER



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| | | | | |
|--------------------------|---------------|---|----------------------------|----------------------|
| Exhibitor Company Name: | | Booth/Room#: | Show Name: | |
| Billing Company Name: | | Show Start Date: | | Show End Date: |
| Billing Company Address: | | INCENTIVE ORDER DEADLINE: 21 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN | | |
| City, State, Zip: | | Country: | On-site Authorized Contact | On-site Cell Number: |
| Contact Name: | Phone Number: | Contact Email: | Cell Number: | |

Effective June 30, 2023 - December 31, 2024 - V063023A

| VOICE SERVICES, PBX Service – Domestic Long Distance Included | QTY | INCENTIVE* | BASE | ON-SITE | TOTAL |
|--|-----|--------------|-------|---------|-------|
| Single Line <input type="checkbox"/> Instrument <input type="checkbox"/> Non Dial 9 <input type="checkbox"/> International Long Distance | | \$275 | \$345 | \$414 | |
| Multi Line Phone with (1) main number and (1) rollover line | | \$415 | \$520 | \$624 | |
| Speaker Phone Line with Polycom Instrument | | \$465 | \$575 | \$690 | |
| Distance Fee for each Telephone line delivered outside the facility | | \$100 | \$100 | \$100 | |

SPECIAL QUOTE, Attachment A or Statement of Work (if applicable)

I hereby acknowledge the above listed on-site authorized contact is permitted to make on-site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby authorizes Smart City Networks to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the [Terms and Conditions](#).

| | |
|-------------------------------|--|
| SUBTOTAL | |
| ESTIMATED 10% TAX/FEES | |
| GRAND TOTAL | |

ACCEPTANCE OF TERMS AND CONDITIONS AND AUTHORIZATION OF ORDER

| | | |
|---------------|------------|----------------|
| Printed Name: | Signature: | Date: |
| (X) _____ | (X) _____ | ____/____/____ |

PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can **pay via credit card**.

Make checks payable to SMART CITY NETWORKS
Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110
Las Vegas, NV 89118



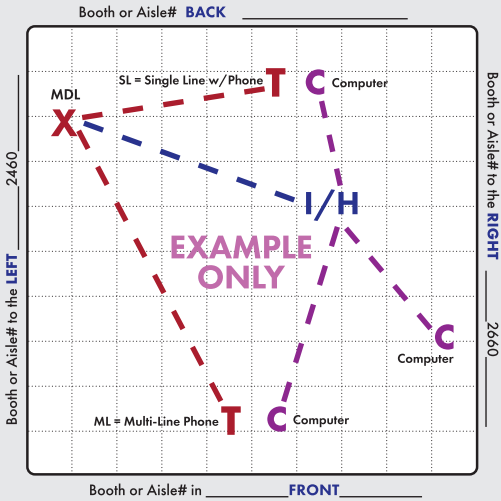
You may reach us with questions at:
Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
Order online at: orders.smartcitynetworks.com
Or fax order to (702) 943-6001



Customer Number: _____

"COMMUNICATIONS" FLOORPLAN WORKSHEET

| | | |
|--|-------------------|---------------|
| Company Name: | Show: | Booth/Room #: |
| Center: Orange County Convention Center | Customer / Ref #: | |



SPECIFY YOUR DESIRED LOCATION OF SERVICES

X = MAIN DISTRIBUTION LOCATION (MDL)

The originating line(s) for service, whether overhead, a floor pocket or a column, will be delivered to a "MDL" before booth distribution. Example: Storage area, back of booth, etc. Unless specified, the default for the "MDL" will be the back of the booth or where Smart City deems the most convenient. All distribution of services to their final destination within the booth will originate from the Main Distribution Location "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and/or installed.

T = TELEPHONE/FAX

I = INTERNET SERVICE

H = HUBS

PC = PATCH CABLES

C = COMPUTERS

Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

Voice and Data communications cabling. Smart City is the exclusive installer of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunication cable fall under Smart City's area of expertise.

IMPORTANT! Prior to installation of service, a complete Floorplan is required. Please utilize this grid should you not have your own Floorplan to send us. You may use a different Floorplan for each service group (Telephone, Internet, etc.) or combine all services on one Floorplan. For a Floorplan to be considered complete it must include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).

Booth Orientation: For Smart City to accurately install services a minimum of one surrounding Booth or Aisle # is required, two or more is best.

BOOTH SIZE _____ ft x _____ ft **SCALE:** 1 BOX IS = TO _____ ft

BOOTH TYPE Island Inline

Booth or Aisle# **BACK** _____

Booth or Aisle# to the **LEFT** _____

Booth or Aisle# to the **RIGHT** _____

Booth or Aisle# in **FRONT** _____



You may reach us with questions at:
 Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
 Order online at: orders.smartcitynetworks.com
 Or fax order to (702) 943-6001

WIRELESS PERFORMANCE AGREEMENT

| | | |
|--|-------------------|---------------|
| Company Name: | Show: | Booth/Room #: |
| Center: Orange County Convention Center | Customer / Ref #: | |

OVERVIEW

Smart City is the exclusive provider for wired and wireless services for the Facility and has in operation a comprehensive wireless 802.11 network. The actual maximum bandwidth available depends on how many users are accessing the network simultaneously at any given time dependent upon the type of service purchased. Router, Streaming Applications, VoIP, DHCP, NAT or Proxy Servers are not allowed with this connection. Smart City can engineer custom dedicated network(s) to achieve your company objectives. Please contact us at (888) 446-6911 to discuss your network design.

CUSTOM WIRELESS NETWORKS

If you require wireless 5 GHz access for application demonstrations, Smart City is able to build a custom 5 GHz wireless network in your booth. Please call Smart City at (888) 446-6911 for a custom wireless quote.

INTERNAL NETWORKS

Smart City is the exclusive provider of all voice, wired and wireless data services. Wireless Devices not authorized by Smart City are strictly prohibited. Smart City requires all Customers showcasing their wireless products to contact Smart City 21 days prior to the show move-in so that we may engineer a cohesive network operating without interference (all approvals will incur a Wireless Engineering Management Fee). Please provide Smart City with the make and model of your wireless router for network approval (wireless access points without adjustable power outputs cannot be authorized under any circumstances). Wireless devices need to be programmed on-site following Smart City guidelines.

CUSTOMER ACCEPTANCE

Wireless service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Smart City does NOT recommend wireless service for mission critical services such as presentations or product demonstrations that can accept a wired connection. Per our Terms and Conditions listed on Smart City's Customer Contract, misuse of any wireless service may result in service interruption to yourself or other Customers and can lead to disconnection of the Customer's equipment. No service refunds will be given.

ALL WIRELESS ACCESS POINTS NOT AUTHORIZED BY SMART CITY ARE PROHIBITED.

I hereby attest that I understand the limitations and vulnerabilities of the wireless service provided by Smart City. I also understand that if I use this service for any reason including, but not limited to, demonstrating, showcasing or presenting my product(s), Smart City will not be responsible for possible interference that I may experience. Upon receipt of the completed Smart City Contract, Smart City Services will be activated / available for your use.

Printed Name: _____ Signature: _____ Date: _____

Title: _____ Email: _____ Phone #: _____



You may reach us with questions at:
Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
Order online at: orders.smartcitynetworks.com
Or fax order to (702) 943-6001

INTERNET | TELEPHONE



ORANGE COUNTY

CONVENTION CENTER

EXHIBITOR ORDERING GUIDE

YOUR ROADMAP TO
A SUCCESSFUL EVENT



Where
TECHNOLOGY
Meets HOSPITALITY

EXPERTISE

WE HAVE DESIGNED & INSTALLED
MORE NETWORKS
FOR MAJOR TRADESHOWS
THAN ANY OTHER ORGANIZATION

FIRST CLASS CUSTOMER SERVICE

Leading up to the start of your event, our **customer service team will work with you** to ensure all the required information needed to install services is collected prior to your arrival. These items include; verifying your order, providing all pertinent IP and wireless information, collecting a floor plan, advanced payment, and confirmation of all required signatures. We understand **there are a lot of moving parts** when planning to exhibit at a convention and our mission to make this process as easy as possible.

It's our goal to make our team as accessible as possible. All our events are staffed with local team members for you to utilize, helping **ensure network reliability and the delivery of the services you need**. During move-in and show days, our team is available to assist you with your ordered services.

KNOWLEDGEABLE TECHNICAL SUPPORT

Our experienced technicians are **readily available** to perform troubleshooting, installation of additional services, relocations and much more.

Our team will be available **throughout the entire event** to provide you with the show experience you've always envisioned.

REDUNDANCY OF EQUIPMENT

We always have spares on-hand and are network ready. Smart City always keeps network switches and wireless access points on-hand and connected to the network. If a piece of equipment fails, we can replace it immediately with **little to no downtime**.

24/7 NETWORK MONITORING

All ports on the Smart City network are **polled every minute for network stability**. Certified network engineers are on staff in our Network Operations Center during event hours and on call 24/7.





Is the exclusive provider of the following services:



Need just a **BASIC** CONNECTION?



Our **PREMIUM INTERNET SERVICE**, ideal for **LIGHT INTERNET USAGE** such as web browsing and checking email via a wired connection.

| SERVICE | INCENTIVE** | BASE | ON-SITE |
|------------------------------|----------------|---------|---------|
| Premium Internet | \$1,095 | \$1,395 | \$1,674 |
| Additional Device | \$150 | \$185 | \$222 |
| Upgrade to Public IP Address | \$199 | \$299 | \$358 |
| EQUIPMENT & LABOR | INCENTIVE** | BASE | ON-SITE |
| Switch Rental | \$185 | \$225 | \$270 |
| Patch Cables | \$50 | \$62 | \$74 |
| Labor (Floor Work) | \$125 | \$125 | \$125 |

* **NOT FOR STREAMING.**

** **ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Premium Internet Includes:

- Connection speeds vary based on a shared 10 Mbps connection, intended for light usage.
- Routers are not permitted on this service and will not work
- Each device includes (1) Private IP Address
- Ethernet RJ45 Hardline drop and is DHCP (plug and play)

To connect multiple devices to this service a Switch Rental, Patch Cables and Floor Work are required.

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call **888.446.6911**



What if it's **MISSION CRITICAL?**

Our **DEDICATED WIRED SERVICES** are the **FASTEST AND MOST RELIABLE** way to deliver high quality experiences at your event.

| DEDICATED SERVICES | STREAMING | | | INCENTIVE* | BASE | ON-SITE |
|--------------------|-----------|-------|--------|-----------------|----------|----------|
| | SD | or HD | or UHD | | | |
| 3 Mbps Dedicated | 1 | N/A | N/A | \$3,495 | \$4,370 | \$5,244 |
| 6 Mbps Dedicated | 2 | 1 | N/A | \$5,900 | \$7,375 | \$8,850 |
| 10 Mbps Dedicated | 3 | 2 | N/A | \$7,850 | \$9,810 | \$11,772 |
| 15 Mbps Dedicated | 5 | 3 | N/A | \$11,700 | \$14,630 | \$17,556 |
| 25 Mbps Dedicated | 6 | 4 | 1 | \$19,250 | \$24,060 | \$28,872 |

***ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Whether you are setting up your own booth Wi-Fi, Webcasting, HD Streaming, Gaming or require Point to Point connectivity, Dedicated Internet is the way to go!

Dedicated Services Include:

- Ethernet (1) RJ45 Hardline drop with VLAN
- **Wireless and Hardline routers are permitted**
- (5) Static Public IP addresses
- Speeds up to 1 Gbps available
- Additional Static IP addresses available for purchase

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

NEED WIRELESS CONNECTIVITY?



Our **STANDARD HOTSPOT** provides **SIMPLE & SECURE WIRELESS** connectivity ideal for checking emails, browsing the web, processing payments, and light website demonstrations.

| STANDARD HOTSPOT PROVIDES 3 Mbps BURSTABLE TO 5 Mbps PER DEVICE * | | | |
|---|----------------|---------|---------|
| DEVICE LIMIT | INCENTIVE ** | BASE | ON-SITE |
| 5 Device Limit | \$2,339 | \$2,807 | \$3,368 |
| 15 Device Limit | \$4,133 | \$4,960 | \$5,952 |
| 30 Device Limit | \$6,762 | \$8,114 | \$9,737 |
| Additional Access Point Rental | \$750 | \$750 | \$750 |

* **NOT FOR STREAMING.**

** **ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

WILL YOUR BOOTH DEMO BRING OUT THE MASSES?

Our **PREMIUM HOTSPOT** combines **HIGH BANDWIDTH WIRELESS** with greater flexibility and customization options that generate smoother product demos, quicker remote connectivity and superior video streaming quality.

PREMIUM HOTSPOTS ARE NOT RATE LIMITED PER DEVICE

| BANDWIDTH ALLOCATION | STREAMING | | | INCENTIVE * | BASE | ON-SITE |
|--------------------------------|-----------|-------|--------|-----------------|----------|----------|
| | SD | or HD | or UHD | | | |
| 10 Mbps | 3 | N/A | N/A | \$8,800 | \$10,560 | \$12,672 |
| 20 Mbps | 6 | 4 | N/A | \$16,600 | \$19,920 | \$23,904 |
| 30 Mbps | 10 | 6 | 1 | \$24,200 | \$29,040 | \$34,848 |
| 40 Mbps | 13 | 8 | 1 | \$31,550 | \$37,860 | \$45,434 |
| 50 Mbps | 16 | 10 | 2 | \$39,050 | \$46,860 | \$56,232 |
| Additional Access Point Rental | N/A | N/A | N/A | \$750 | \$750 | \$750 |

***ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

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- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

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Order online at:
orders.smartcitynetworks.com
 or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

NEED TELEPHONE OR CONFERENCE SERVICES?

Our **TELEPHONE SERVICES** provide reliable **VOICE SERVICE** solutions for Single Line, Multi Line, and Conference calls.

| VOICE SERVICES | INCENTIVE* | BASE | ON-SITE |
|--|--------------|-------|---------|
| Single Line Telephone - With or Without Device | \$275 | \$345 | \$414 |
| Multi Line Telephone | \$415 | \$520 | \$624 |
| Polycom Speaker Phone | \$465 | \$575 | \$690 |

*** ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

We have specialized in telephone services for over 30 years. Smart City provides reliable phone services with crystal clear connections. Our telephone services can be used for reception check-in, conference calls in meeting rooms and for credit card processing machines.

Telephone Service Information:

- Multi Line telephones include (1) Main number and (1) rollover line
- Polycom speakerphones require power source, **electrical** services may need to be ordered separately
- Domestic Long Distance is included
- International calling is billed separately

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

FAQ

Frequently Asked Questions

DOES SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI?

Yes! Smart City Networks provides complimentary Wi-Fi in most designated public areas of the facility, such as the concourse lobbies and food courts. Check with your specific venue for locations. This service is made available to approximately 30 million guests, visitors, and attendees at our convention centers throughout the country. There is no requirement to purchase a Smart City Networks service in order to take advantage of the complimentary Wi-Fi.

WHY DOESN'T SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI IN THE EXHIBIT HALLS?

Exhibit halls are not public areas since this space is typically licensed to a company, government agency, or trade association for a private event. The space license agreement governs the availability of a range of services for the event and the license may or may not call for complimentary Wi-Fi services.

WILL MY PERSONAL HOTSPOT (MI-FI) WORK IN YOUR BUILDING?

Yes – however, the capability of your personal mobile hotspot is limited by your cellular carrier by the spectrum and Internet bandwidth capacity they have made available. Cellular carrier signals penetrate into a facility either from a nearby cellular tower or via an in-building Distributed Antenna System (DAS). It is important to remember that your personal mobile hotspot is obtaining a wireless signal from a shared cellular network, so service may be disrupted or become unreliable due to user density and demand on the carrier's network. In all cases, you have the option to take advantage of the complimentary Wi-Fi throughout the public areas, or if you choose, you can purchase an upgraded package based on your service requirements.

WHAT MUST BE IDENTIFIED ON MY FLOORPLANS?

Floor plans should include the surrounding booth numbers for orientation, measurements and easy identification of all required end location(s). Be sure to distinguish your main distribution line (MDL) and additional patch cables. Please reference Smart City's Communications Floorplan Worksheet.

TIP: Most of our venue's data jacks originate from a floor pocket. Be sure to submit a completed floorplan prior to the first day show move-in to avoid any additional labor charges.



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

DO YOU OFFER INCENTIVE RATES?

Yes! Orders received along with payment by the incentive deadline date will receive our early incentive pricing.

WHY ARE ROUTERS NOT ALLOWED ON A SHARED NETWORK?

Many times, Smart City has found that routers on a shared network are installed incorrectly, which can cause problems for other users of the network. Additionally, an accurate count of the number of devices on the network is required to determine the appropriate network size and bandwidth available to the network. For more information and to request the build-out of a special system to meet your needs, contact our team today for a quote.

CAN I PROVIDE MY OWN SWITCH AND/OR CABLING?

Yes, you can provide your own switch and patch cables for in booth cabling. Unless otherwise mandated by the venue.

Please Note: Connectivity can be guaranteed only to the point where Smart City Networks' services originate in the booth. Smart City Networks cannot guarantee service on customer/exhibitor-provided cable(s) and/or equipment. Any request for trouble diagnosis or problem resolution found not to be the fault of Smart City Networks (such as faulty equipment or damaged cable) may be billed to the exhibitor at the prevailing labor rate.

HOW MUCH BANDWIDTH DO I NEED?

To identify how much bandwidth you should require, please reach out to a technical representative in your organization, review your program specifications listed with any demonstrations or downloads you plan to run.

WHAT DOES SD, HD, AND UHD STAND FOR?

SD, HD, and UHD are the abbreviated names of three video streaming formats. The basic difference between each of the formats is the number of pixels comprising the video image. The greater the pixel count the sharper and more detailed your video will be.

| FORMAT | RESOLUTION | BANDWIDTH REQUIRED |
|-----------------------------|----------------------|--------------------|
| Standard Definition (SD) | 720x480 | 3.0-5.0 Mbps |
| High Definition (HD) | 1280x720 & 1920x1080 | 5.0-8.0 Mbps |
| Ultra High Definition (UHD) | 3840x2160 | 25 Mbps |

Our Promise ★★★★★

Smart City Networks is “Where Technology Meets Hospitality”. By anticipating and responding to our clients’ needs, we continue to lead the nation in providing quality advanced technology and telecommunication solutions to the trade show and event industry. We work to build personal relationships with our clients because excellent service requires an exceptional and long-lasting commitment.

“IN A HECTIC WORLD, WE PROVIDE PEACE OF MIND.”

This Form MUST be returned within 21 days of the show dates. A confirmation will be returned when approved.



Please return this form to:
Email: elvis.perez@sodexo.com
Fax: 407.685.9859

FOOD AND BEVERAGE SAMPLING APPROVAL REQUEST & LIABILITY APPLICATION/WAIVER

Thank you for choosing to participate in an event at the Orange County Convention Center. To meet all expectations of OCCC, this form has been created for your information and to ensure we have documentation on any food and drink items you will be bringing to the event you've chosen to participate in.

Sodexo Live! is the exclusive provider of all food and beverage services for the Orange County Convention Center.

SAMPLING APPROVAL: In order to adhere to our policies, which your show promoter/manager/producer is aware of, you are allowed to bring in **food samples (3 oz. serving or less)**, **non-alcoholic beverage samples (4 oz. serving or less)**, or **alcoholic beverages (1 oz. serving or less)**, and with permission from show promoter and must be serviced by a trained, *Sodexo Live!* Bartender).

All food and beverage samples brought into the Orange County Convention Center must have written approval from *Sodexo Live!* **21 days** prior to the event and adhere to the following guidelines: A company/organization may only distribute samples of food and beverage products that the company/organization produces or distributes in its normal day-to-day operations. Samples may only be distributed in such quantities as listed above regarding the purpose of promoting the core business. Vendors who are approved to distribute samples are required to follow all Florida Department of Health regulations.

FOOD AND BEVERAGE SALES: The sale of any "Ready to Eat" food and beverage product is strictly prohibited. Should you wish your product to be considered as an exemption, the product must **NOT** infringe upon or replicate any concessions offered or potentially sourced by *Sodexo Live!*. You will also need to provide a current ServSafe or similar certificate, proof of current insurance and follow all Florida Health Department regulations and policies. If approved, you will need to sign a revenue share, temporary vendor contract with *Sodexo Live!*

Show Name: _____ Company Name: _____ Date(s) of Show: _____

Contact Person: _____ Telephone: _____ Cell Phone: _____ Booth #: _____

Email Address: _____ Company Website: _____

Are you planning to **sell** food on site at the event you are exhibiting or participating in at OCCC? YES NO

Is your company the manufacturer or distributor of the products to be sampled? Yes No

If not, please describe how the sampling is related to the show: _____

Please list the items requested to be brought in:

| ITEM | DATES OF SAMPLING | QUANTITY | SAMPLE SIZE |
|------|-------------------|----------|-------------|
| | | | |
| | | | |
| | | | |

Signed: _____ Print: _____ Date: _____

WAIVER OF LIABILITY: The above company and its representatives' releases SODEXO LIVE! from any and all liability arising from the production, distribution, and consumption of any of the food or beverage products that they prepare and serve to their staff or the public in conjunction with this event. The above company further agrees to be responsible for all legal fees resulting from any legal actions that result from said food and beverage product brought in, their preparation, service, consumption & disposition.

Vendors who attempt to distribute food samples without prior approval or who are not compliant with sampling guidelines will be asked to cease and desist the unapproved activity. Failure to comply with the request will result in the shutdown of the booth and/or the issuance of a trespass warning by Orange County Sheriff's Office.



GET NOTICED

WITH EXHIBITOR
CATERING



MENU

ORDER ONLINE

Exhibitor Online Orders - are limited to 10 days prior to the date of the event (cut off at 5pm each day). Ordering within 10 days provides only a Limited Menu (cut off at 12pm each day). Please contact your Exhibitor Catering Sales Manager with questions

When placing your order, please write the 'Start-Time' and 'End-Time' within the note section of any menu item you wish to have delivered at a specific time of day.

Elvis Perez
Exhibit Catering Sales Manager
elvis.perez@sodexo.com
407-685-5939